

RFP No.: DA/ST/0579/RC/UPS/BATTERIES

Oct 18

**MINUTES OF PRE-BID CONFERENCE HELD IN THE A BLOCK CONFERENCE  
HALL AT 1100 HRS ON 24 OCT 18 FOR RATE CONTRACT FOR  
PROCUREMENT OF UPS BATTERIES AT IHQ-MOD (NAVY)**

1. With reference to DOA Tender Enquiry Number **DA/ST/ 0579/RC/ UPS/ BATTERIES** dated **09 Oct 18**, Pre-Bid meeting was held at the A-Block Conference Hall, IHQ MoD (Navy), New Delhi on 24 Oct 18 at 1100 Hrs for the above mentioned RFP and following Officers & firm were present at the Pre-bid Conference:-

<b>S.No</b>	<b>Name of Officers</b>	<b>Designation</b>
(a)	Lt Cdr Mohnish Singh	Lt Cdr (Admin) Stores

<b>S.No</b>	<b>Name of the Firm</b>	<b>Rep Name</b>
(a)	M/s Patra Power Solution (P) Ltd	Sh. P.K. Patra
(b)	M/s Amara Raja Batteries Limited	Sh. Yogesh Singh
(c)	M/s Digicom Automation	Sh. R. P. Singh
(d)	M/s TelenetServies	Sh. Pankaj Kumar
(e)	M/s Kishore & Co	Sh. Rafiq Ahmed

2. All the firms were informed that in Appendix C the Serial 13 (12V 75AH UPS) has been erroneously missed. Firms may please take note of the same and add the serial in their price bid while submitting the quotations. Also submission of following additional documents is mandatory:-

- (a) Certificate from OEM stating that the firm is their authorised channel partner or dealer.
- (b) Lab test report from STQC/ETDC regarding testing of battery.

3. The queries made by vendors and their respective explanation are mentioned below:-

(a) UPS Batteries (SMF) of 180 AH and 135 AH are generally not available in the market as they are not of standard make.

**Clarification** There is no change in requirement it will be same as per RFP.

(b) Make and Model of the batteries is not mentioned in the RFP.

**Clarification** As per extant government policy make and model can't be specified in the RFP.

(c) Is certificate from OEM to be submitted stating that the firm is their authorised channel partner or dealer?

**Clarification** Yes, submission of OEM certificate stating that the firm is their authorised dealer/channel partner is mandatory and the certificate should be submitted along with the technical bid. Failure to submit the certificate will lead to rejection of firms bid.

(d) Is any certificate regarding quality or testing of battery to be submitted?

**Clarification** **Yes**, firm has to submit the **STQC** (Standardisation Testing and Quality Certification)/**ETDC**(Electronic Test and Development Centre) certificate for the battery quoted by the firm. Non submission of certificate will lead to rejection of bid.

(e) Whether the contract is for 1 year or 3 years?

**Clarification** Initially the contract will be concluded for one year and will be extendable for further period of two years subject to satisfactory performance of the firm.**However, the firm should work out its cost and submit bid as a three year contract.**

(f) The GST on purchase of new battery is 28% and GST on purchase of old battery is 18%. Therefore the format for submission of price bid be changed?

**Clarification** Format for submission of price bid will be as follows:-

**Format for submission of Price Bid (revised)**

SER	UPS Battery description	DENO	Estimated Annual consumption	Make/Model	Rate per unit in Rs. (for new batteries)	GST	Rate per unit in Rs. for buy back of old	Final Unit Rate (in Rs.)	Amount (in Rs)
(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(j)=(f-h)	(k) = (j)+(g)
1	12 V 7 AH	No.	1800						
2	12 V 17 AH	No.	120						
3	12 V 100AH	No.	250						
4	12 V 135 AH	No.	36						
5	12 V 150 AH	No.	60						
6	12 V 180 AH	No.	36						
7	12 V 200 AH	No.	34						
8	12 V 9AH	No.	120						
9	12 V 12 AH	No.	120						
10	12 V 26 AH	No.	720						
11	12 V 42 AH	No.	670						
12	12 V 65 AH	No.	350						
13	12 V 75 AH	No.	180						

- Above format will be utilised for arriving at the lowest amount of each item. L1 will be determined as per Para **1(b)** of Part V of RFP.
3. All other contents of the tender enquiry remain unchanged.
  4. There being no further points the meeting was adjourned.

(Mohnish Singh)  
Lt Cdr (Admin) - Stores

**COUNTERSIGNED**

(SanjeevThapa)  
Capt(TS)(Admin) - Stores















