

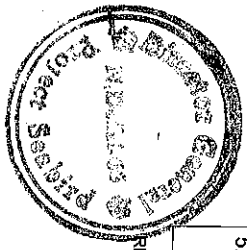
DIRECTOR GENERAL, PROJECT SEABIRD, IHQ-MOD, NEW DELHI
APPLICATION FOR CONSTRUCTION OF COVERED DRY BERTHS, SHIP TRANSFER SYSTEM ON RAILS,
LANDSIDE TUNNELS, MEP SERVICES AND OTHER ASSOCIATED WORKS (MMWC-04)

TD. NO. DGSB/MMWC-04/02 OF 2018

RESPONSE TO PRE-APPLICATION QUERIES

Date: 23-10-2018

| S. No. | RFQ Reference Section/ Clause No. | Reference to RFQ | Existing Provision in the RFQ | Clarification Sought | Employer's Response |
|--------|----------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| (1) | (2) | (3) | (4) | (5) | (6) |
| 1. | Section 3, Criteria No. 4.3, Key Construction Activity No.4, Pg 35 of 103 | Section 3, Criteria 4.3, Key Construction Activity No. 4 35 of 103 | Successfully completed construction and laying of minimum five (05) Km of pressurized pipe network having minimum diameter 80mm or above, in any one or more but not exceeding three (03) contract(s). | Bidder understands that pressurized pipe network means pipe line under pumped storage/pressure flow. Please confirm. | Provision(s) of RFQ shall prevail. However, it is clarified that pressurized pipe network means pipe line under pressure flow. |
| 2. | Section 3, Criteria No. 4.3, Key Construction Activity No. 5, Pg 35 of 103 | Section 3, Criteria 4.3, Key Construction Activity No. 5 35 of 103 | Successfully completed electrical work comprising of construction of at least one(01) number of minimum rated capacity of 11/0.415 KV Sub-station, installation of minimum rated capacity of 11/0.415 KV switchgear and laying of HT/LT cables of minimum rated capacity of 11/0.415 KV of minimum length two (02) Km or above exceeding three (03) contract(s). | Bidder understands that the nomenclature of 11/0.415 KV is same as 11/0.433 KV. Bidder also understands that this provision means experience in successfully completing any one Sub-station building as a whole including all of switch gear, HT/LT cables, transformers, etc. of minimum rated capacity of 11/0.415 KV and/or 11/0.433 KV. Please confirm. | Provision(s) of RFQ shall prevail. It is clarified that nomenclature of 11/0.415 KV is same as 11/0.433KV. Notwithstanding the above, it is further clarified that the Criteria can be met through a single contract or through multiple contracts but not exceeding three (03) contracts. |
| 3. | Section 3, Criteria No. 4.3, Key Construction Activity No. 1, Pg 33 to 34 of 103 | Criteria No. 4.3 Construction experience in Key activities (Key construction activities no.: 01) Page No. 33 | Successfully completed construction of Board cast-in-situ or precast piles of minimum 600 numbers of diameter not less than 500mm and embedment depth not less than 12 m in a period of 12 months, in any one or more contracts. | (i) request to change from minimum no of pile to minimum RIM of piles not less than 500 mm Dia meter. | Criteria No. 4.3 Construction experience in Key activities (Key construction activities no.: 01) have been modified. Please refer to serial no. 5 of Addendum No. 01 dated 23-10-2018. |
| 4. | -do- | -do- | -do- | (ii) request to reduce the minimum number of piles 600 to 500 nos in the period of 12 month | Please refer response to the queries at S. No. 3 above. |
| 5. | -do- | -do- | -do- | (iii) it is understood that the eligible projects should in the same 12 month period, please confirm. | Provision(s) of RFQ shall prevail. Notwithstanding the above, it is clarified that the Applicant shall have successfully satisfying |





| S. No | RFQ Reference Section/ Clause No. | As provided by the Applicant | | | Employer's Response |
|-------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| | | Reference to RFQ | Existing Provision in the RFQ | Clarification Sought | |
| (1) | (2) | (3) | (4) | (5) | (6) |
| 6. | General | General | Environmental Clearance | Status of environmental Clearance | The same shall be addressed during Tendering Stage, if any. |
| 7. | Section 7, Form -05 (A), Pg 60 of 103 Form -05 (B), Pg 63 of 103 Form -05 (c), Pg 66 of 103 Form -06, Pg 69 of 103 Form -10, Pg 81 of 103 Form -11, Pg 83 of 103 Form -12, Pg 86 of 103 | Form -05 (A) 60 of 103 Form -05 (B) 63 of 103 Form -05 (c) 66 of 103 Form -06 69 of 103 Form -10 81 of 103 Form -11 83 of 103 Form -12 86 of 103 | Format requires signature of Statutory Auditor | We request you to consider submission of the Formats signed by the Certified Chartered Accountant | Provision(s) of RFQ shall prevail. |
| 8. | Section 3, Criteria No. 4.1, General Construction Experience, Pg 30 of 103 | 4 (4.1) 30 of 103 | General Construction Experience in construction contracts in the role of prime contractor and/or joint venture member/consortium member and/or sub-contractor for at least 48 months in the period starting 1st October 2013 till Application Due Date. | We request you to review this condition and allow projects completed in the last 10 years to qualify bidders, which is a general practise in all tenders. | Provision(s) of RFQ shall prevail. |
| 9. | Section 3, Criteria No. 4.2, Similar Works Experience, Pg 31 to 32 of 103 | 4 (4.2) 31 of 103 | Similar works Experience A minimum number of similar works specified below that have been successfully completed as a prime contractor or joint venture member, or sub-contractor between 1st October 2011 and Application Due Date Must meet the requirement of at least 1(one) contract of minimum value of Rs 688 Crore or 2(Two) contracts each of minimum value of Rs 430 | We request you to review this condition and allow projects completed in the last 10 years to qualify bidders, which is a general practice in all tenders. We request you to review the Similar Works criteria and modify it to include Industrial Projects such as Nuclear, Hydro Power Projects. These works are specialised works and generally awarded by Client as a separate package. Hence, we request | Provision(s) of RFQ shall prevail. Notwithstanding the above, it is clarified that the value of 'Similar Works' defined in Criteria no. 4.2 if available in Power Plant contracts shall also be considered for evaluation. |



| As provided by the Applicant | | | | | |
|------------------------------|----------------------------------------------------------------------------------|---------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------|
| S. No. | RFQ Reference Section/ Clause No. | Reference to RFQ | Existing Provision in the RFQ | Clarification Sought | Employer's Response |
| (1) | (2) | (3) | (4) | (5) | (6) |
| | | | <p>Crore or 3(Three) contracts each of minimum value of Rs 344 Crore</p> <p>"Similar Work(s)" means work(s) pertaining to construction of Industrial Buildings or Storage Buildings or Assembly Buildings as described in IS: 875 (Part 2) - 1987 (reaffirmed 2003), comprising structural steel superstructures.</p> <p>The project components may also include EOT Cranes, Jib Booms, Elevators, Transfer Boggles, Cradles, Vertical Roll up Doors, Solar Power System and Mechanical, Electrical & Plumbing (MEP) works but their cost for evaluation purposes shall be limited to 40% of the value of the project.</p> | <p>that this be considered in Criteria 4.3 i.e. Construction Experience in Key Activities and not be clubbed with the value criteria.</p> | |
| 10. | Section 3, Criteria No. 4.2, Similar Works Experience, Footnote 13, Pg 31 of 103 | sub point 13 31 of 103 | <p>Summation of number of small value contracts to meet the overall requirement will not be accepted, we will not qualify.</p> | <p>Kindly review and consider a single project with multiple contracts.</p> | <p>Provision(s) of RFQ shall prevail.</p> |
| 11. | Section 3, Criteria No. 1.7, Corporate Debt Restructuring, Pg 24 of 103 | 1.7, 24 of 103 | <p>No corporate debt restructuring is in process and/or no unresolved debt restructuring issues with the Banks/ Institutions as on 30th September 2018 in accordance with Clause 2.2.1 (h)</p> <p>This is to certify that the bidder is not under the process of CDR and/or HCC has resolved all debt restructuring issues with Banks/ Institutions as on 30th Sept 2018. Certified by Statutory Auditor</p> | <p>Reserve Bank of India has recently withdrawn CDR and other restructuring vide its notification dated 12th February, 2018 and have authorized Banks to refer such companies under Insolvency and Bankruptcy Code 2016 who have defaulted in servicing their debts</p> <p>Hence, the companies with strong technical experience and project management capabilities to execute large and technically challenging projects should not be deprived from its basic opportunity to participate in the competitive bidding process for mere availing CDR for its revival of its business. This could be substantiated by the profitability of the company in the</p> | <p>Refer to serial no. 1, 2, 3 & 4 of Addendum No. 01 dated 23-10-2018.</p> |

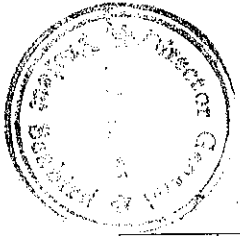


| S. No. | RFQ Reference Section/ Clause No. | Reference to RFQ | Existing Provision in the RFQ | As provided by the Applicant | Clarification Sought | Employer's Response |
|--------|---------------------------------------------------------------------------|---------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| (1) | (2) | (3) | (4) | | (5) | (6) |
| 12. | Section 3, Criteria No. 4.2, Similar Works Experience, Pg 31 of 103 | 4 (4.2), 31 of 103 | Similar works Experience | | <p>recent years to check its financial health.</p> <p>With above background, we request you to amend clause for CDR as under :</p> <p>This is to certify the Bidder whose application for Corporate Debt Restructuring (CDR) has been approved by the bank / financial institution for debt restructuring during last 5 financial years prior to last date of bid submission shall be considered for bid qualification. Also, the Bidder should not have been referred under insolvency and Bankruptcy Code 2016 to National Company Law Tribunal (NCLT)." Please find attached the RBI Circular of Feb 2018 for reference please</p> | <p>In case of free issue materials by the client, the corresponding amount will be considered if supported by the Client's Certificate which at least should contain the following data/information:</p> <p>(a) Total contract amount;</p> <p>(b) Quantity and cost of Free issue materials under the contract; and</p> <p>(c) Certification regarding successful completion of works.</p> <p>The certificate shall be issued by competent authority / in charge of the work of client or authorised Government official.</p> |
| 13. | Section 3, Criteria No. 4.2, Similar Works Experience, Pg 31 to 32 of 103 | Clause 4.2, page 31 | "Similar Work(s)" means work(s) pertaining to construction of Industrial Buildings or Storage Buildings or Assembly Buildings as described in IS: 875 (Part 2) - 1987 (reaffirmed 2003), comprising structural steel superstructures. | | <p>We request you to kindly confirm whether value of free issue material will be considered to evaluate the total value of the project.</p> | <p>Provision(s) of RFQ shall prevail.</p> |
| | | | | <p>We have observed that with the above criteria, firms who have executed the building works viz., Residential, commercial buildings as a part of real estate business who are not familiar with working conditions in the marine environment may also qualify for this work.</p> <p>We wish to bring to your kind notice that</p> | | |



| S. No. | RFQ Reference Section/ Clause No. | Reference to RFQ | As provided by the Applicant | Existing Provision in the RFQ | Clarification Sought | Employer's Response |
|--------|-------------------------------------------------------------------------------------------------|------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------|
| (1) | (2) | (3) | (4) | (5) | (6) | (7) |
| 14. | General | Not Mentioned | Not Mentioned | agencies who have the experience and expertise to execute the works in Marine environment will not be able to participate as per the above criteria. Hence, we request you to modify the above criteria to include the firms having experience in execution of Marine Infrastructure Projects along with Mechanical Handling Equipment & Buildings. | After gone through the document we have no major queries for clarification now. However, we are attending the Pre-Application Conference on 04/10/2018 at the scheduled venue. Application Conference, there may be some clarification needed based on the discussions. Thus we sincerely request you to allow 2 days immediately after pre-application conference to raise any further queries, if arises. | During Pre-Application meeting it was clarified that any queries, if any, shall be reached to the Employer's Office latest by 09-10-2018. |
| 15. | Section 3, Criteria No. 4.3, Key Construction Activity No. 3, Pg 34 to 35 of 103 | RFQ Document, Sec-3, Pg.no.34-103 Key Construction Activity No.3 | Successfully completed erection of structural steel works of minimum quantity of 30T at a height of 42m or above measured from ground level, in a single contract | Bidder request to consider specialist subcontractor experience for this work or slightly modify the qualification as below; "Successfully completed erection of structural steel works of minimum quantity of 30T at a height of 42m or above measured from ground level/basement, in a single contract | Provision(s) of RFQ shall prevail. | Provision(s) of RFQ shall prevail. |
| 16. | Section 1, Clause No. 1.8, Schedule of Pre-Qualification Process, Table, S. No. (d) Pg 9 of 103 | Clause No. 1.8, Pg 9 | Application Due Date – 15/11/2018 at 1500 hrs IST | We are in need of some additional time to secure the certificates from Statutory Auditors. We request you to kindly extend the Bid submission date till 15/12/2018. | Provision(s) of RFQ shall prevail. | Provision(s) of RFQ shall prevail. |
| 17. | Section 3, Criteria No. 4.2, Similar Works Experience, Pg 31 to 32 of 103 | 4.2, Pg 31-32 | "Similar Work(s) means work(s) pertaining to construction of Industrial Buildings or Storage Buildings or Assembly Buildings as described in IS: 875 (Part 2) – 1987 (reaffirmed | Request consideration of Power transmission, Substation and railway projects. | Provision(s) of RFQ shall prevail. | Provision(s) of RFQ shall prevail. |

| S. No. | RFQ Reference Section/ Clause No. | Reference to RFQ | As provided by the Applicant Existing Provision in the RFQ | Clarification Sought | Employer's Response |
|--------|------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------|
| (1) | (2) | (3) | (4) | (5) | (6) |
| 18. | Section 3, Criteria No. 4.2, Similar Works Experience, Pg 31 to 32 of 103 | 4.2, Pg 31-32 | <p>2003), comprising structural steel superstructures.</p> <p>The project components may also include EOT Cranes, Jib Booms, Elevators, Transfer Barges, Cradles, Vertical Roll up Doors, Solar Power System and Mechanical, Electrical & Plumbing (MEP) works but their cost for evaluation purposes shall be limited to 40% of the value of the project.</p> | Request consideration of substantial completion (certified completion of 80-90%) of projects also. | Provision(s) of RFQ shall prevail. |
| 19. | Section 7, Form -06, Pg 69 of 103 | Form 6 | <p>General Construction Experience Form 6 has to be signed by statutory auditor</p> | Request confirm the same can be signed by applicant with duly signed and stamped client POWWOLA/WC certificates. | Confirm. Notwithstanding the above, please refer footnotes 11 & 23 at Page 30 of 103 & Page 69 of 103 of the RFQ No. DGSBMWC-04/02 of 2018, respectively. |
| 20. | Section 7, Form -05 (A), Pg 60 of 103 Form -05 (B), Pg 63 of 103 Form -05 (C), Pg 66 of 103 Form -10, Pg 81 of 103 Form -11, Pg 83 of 103 Form -12, Pg 86 of 103 | Form 5A, 5B, 5C, 9, 10, 11, 12 | Forms to be signed by Statutory auditor | Request consider we can certify thro CA for a recently statutory audited within past 6 months, enclosed for evidence. | Provision(s) of RFQ shall prevail |
| 21. | Section 3, Criteria No. 4.3, Key Construction Activity No. 1, Pg 33 to 34 of 103 | Key Construction Activity No. 1: | Successfully completed construction of bored cast in situ or precast piles of minimum 600 numbers of diameter not | Request confirm T & D projects can be considered | Please refer response to the queries at S. No. 3 above. |



| S. No. | RFQ Reference Section/ Clause No. | Reference to RFQ | Existing Provision in the RFQ | Clarification Sought | Employer's Response |
|--------|----------------------------------------------------------------------------------|----------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------|-----------------------------------|
| (1) | (2) | (3) | (4) | (5) | (6) |
| | | | less than 500 mm and embedment depth not less than 12 meter, in a period of continuous 12 months, in any one or more contract(s). | Request consider bored cast in situ or precast piles of 120 numbers of diameter 1200mm and embedment depth upto meter | |
| 22. | Section 3, Criteria No. 4.3, Key Construction Activity No. 2, Pg 34 of 103 | Key Construction Activity No. 2: | Successfully completed fabrication and erection of structural steel works of minimum quantity of 9000 T, in any one or more but not exceeding three (03) contract(s). | Request confirm T & D projects can be considered and Consider min Quantity as 5000T | Provision(s) of RFQ shall prevail |
| 23. | Section 3, Criteria No. 4.3, Key Construction Activity No. 3, Pg 34 to 35 of 103 | Key Construction Activity No. 3: | Successfully completed erection of structural steel works of minimum quantity of 30T at a height of 42 m or above measured from ground level, in a single contract. | Request confirm T & D projects can be considered Consider for min min three projects | Provision(s) of RFQ shall prevail |

