

REQUEST FOR PROPOSAL

INTEGRATED HEADQUARTERS OF MINISTRY OF DEFENCE (NAVY)
INDIAN NAVY SPORTS CONTROL BOARD
IHQ OF MOD (NAVY)
7TH FLOOR, CHANAKYA BHAWAN
CHANAKYA PURI, NEW DELHI – 110 021

INVITATION OF QUOTATIONS FOR SUPPLY AND INSTALLATION OF
ELECTRONIC TARGETS INTEGRATED WITH HIT AND SCORING SYSTEM
AT NAVY SHOOTING TEAM RANGES, INS AGRANI, COIMBATORE

Request For Proposal (RFP) No.

INSCB/1016/TRGT Dated 18 Jan 18

1. Bids (**Techno-Commercial**) in separate sealed covers are invited for supply and installation of **Phase III approved Automatic Electronic Target Scoring System by International Shooting Sports Federation (ISSF)** for the 10 M, 25M and 50M at Navy Shooting Team Ranges, INS Agrani, Coimbatore.
2. Please super scribe the above mentioned Title, RFP number and date of opening of the Bids on the sealed cover to avoid the Bid being declared invalid.
3. The address and contact numbers for sending Bids or seeking clarifications regarding this RFP are given below:-
 - (a) Bids / queries to be addressed to:-

The President
Indian Navy Sports Control Board
Integrated Headquarters of
Ministry of Defence (Navy)
7th Floor, Chanakya Bhawan
Chanakya Puri, New Delhi – 110 021
 - (b) Postal address for sending the Bids : Same as 3 (a)
 - (c) Name / designation of the contact personnel :
 - (i) **Commodore Arvind Singh Rana, President, INSCB**
 - (ii) **Commander Ajay Kumar Bahl, Secretary, INSCB**
 - (d) Telephone numbers of the contact personnel :
 - (i) **011-24674063**
 - (ii) **011- 26887485**
 - (e) e-mail id of contact personnel: inscb-navy@nic.in
 - (f) Fax number: **011-26887485**

4. This RFP is divided into five Parts as follows:-
- (a) Part I – Contains General Information and Instructions for the Bidders about the RFP such as the time, place of submission and opening of tenders, Validity period of tenders, etc.
 - (b) Part II – Contains essential details of the items/services required, such as the Schedule of Requirements (SOR), Technical Specifications, Delivery Period, Mode of Delivery and Consignee details.
 - (c) Part III – Contains Standard Conditions of RFP, which will form part of the Contract with the successful Bidder.
 - (d) Part IV – Contains Special Conditions applicable to this RFP and which will also form part of the contract with the successful Bidder.
 - (e) Part V – Contains Evaluation Criteria and Format for Price Bids.
5. This RFP is being issued with no financial commitment and the Buyer reserves the right to change or vary any part thereof at any stage. Buyer also reserves the right to withdraw the RFP, should it become necessary at any stage.



(Ajay Kumar Bahl)
Commander
President, INSCB (AOL)

08 Jan 18

Part I – General Considerations

1. **Schedule / Manner for Depositing and Opening of the Bids.** The sealed Bids (both technical and Commercial) should be either dropped in the Tender Box marked '**Tender Box**' – **Automatic Electronic Target Scoring System (placed at reception)** or sent by registered post at the address given above so as to reach by **1030 hrs on 27 Feb 2018**. Late tenders will not be considered. No responsibility will be taken for postal delay or non-delivery/ non-receipt of Bid documents. Bids sent by FAX or e-mail will not be considered. The bids will be opened in the office of the Secretary, INSCB, Chanakya Puri, New Delhi at **1100 hrs on 27 Feb 2018**.
2. The Bidders may depute their representatives, duly authorised in writing, to attend the opening of Bids on the due date and time. Rates and important commercial/technical clauses quoted by all Bidders will be read out in the presence of the representatives of all the Bidders. This event will not be postponed due to non-presence of your representative.
3. **Two-Bid system.** Only the technical Bids would be opened on the time and date mentioned above. Date of opening of the Commercial Bid will be intimated after acceptance of the Technical Bids. Commercial Bids of only those firms will be opened, whose Technical Bids are found compliant/suitable after Technical evaluation is done by the Buyer.
4. **Forwarding of Bids.** Bids should be forwarded by Bidders under their original memo / letter pad inter alia furnishing details like, GST number, Bank address with EFT Account if applicable, etc and complete postal & e-mail address of their office.
5. **Clarification regarding contents of the RFP.** A prospective bidder who requires clarification regarding the contents of the bidding documents shall notify to the Buyer in writing about the clarifications sought not later than 14 (fourteen) days prior to the date of opening of the Bids. Copies of the query and clarification by the purchaser will be sent to all prospective bidders who have received the bidding documents.
6. **Modification and Withdrawal of Bids.** A bidder may modify or withdraw his bid after submission provided that the written notice of modification or withdrawal is received by the Buyer prior to deadline prescribed for submission of bids. A withdrawal notice may be sent by fax but it should be followed by a signed confirmation copy to be sent by post and such signed confirmation should reach the purchaser not later than the deadline for submission of bids. No bid shall be modified after the deadline for submission of bids. No bid may be withdrawn in the interval between the deadline for submission of bids and expiration of the period of bid validity specified. Withdrawal of a bid during this period will result in Bidder's forfeiture of bid security.
7. **Clarification regarding contents of the Bids.** During evaluation and comparison of bids, the Buyer may, at its discretion, ask the bidder for clarification of his bid. The request for clarification will be given in writing and no change in prices or substance of the bid will be sought, offered or permitted. No post-bid clarification on the initiative of the bidder will be entertained.
8. **Rejection of Bids.** Canvassing by the Bidder in any form, unsolicited letter and post-tender correction may invoke summary rejection with forfeiture of EMD. Conditional tenders will be rejected.

9. **Unwillingness to quote.** Bidders unwilling to quote should ensure that intimation to this effect reaches before the due date and time of opening of the Bid, failing which the defaulting Bidder may be de-listed for the given range of items as mentioned in this RFP.

10. **Validity of Bids.** The Bids should remain valid till 365 days from the last date of submission of the Bids.

11. **Earnest Money Deposit.** Bidders are required to submit Earnest Money Deposit (EMD) @ ₹ 7, 00,000.00 (**Rupees Seven Lakhs only**) along with their bids. The EMD may be submitted in favour of **President INSCB** in the form of an Account Payee Demand Draft, Fixed Deposit Receipt, Banker's Cheque or Bank Guarantee from any of the public sector banks or a private sector bank authorized to conduct government business as per Form DPM-16 (Available in MoD website and can be provided on request). EMD is to remain valid for a period of sixty days beyond the final bid validity period. EMD of the unsuccessful bidders will be returned to them at the earliest after expiry of the final bid validity and latest on or before the 30th day after the award of the contract. The Bid Security of the successful bidder would be returned, without any interest whatsoever, after the receipt of Performance Security from them as called for in the contract. EMD is not required to be submitted by those Bidders who are registered with the Central Purchase Organization (e.g. DGS&D), National Small Industries Corporation (NSIC) or any Department of MoD or MoD itself. The EMD will be forfeited if the bidder withdraws or amends, impairs or derogates from the tender in any respect within the validity period of their tender.



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Part II – Essential Details of Items/Services required

1. **Schedule of Requirements.** Installation of ISSF Phase III approved automatic Electronic Targets Integrated with Hit and Scoring System as appended below:-

<u>SI</u>	<u>Item</u>	<u>Specification of Item Offered</u>	<u>Denom</u>	<u>Qty</u>
(a)	Installation of Electronic targets integrated with hit and scoring system at 25M Pistol Range	ISSF approved Phase III Automatic Electronic Scoring Target System for 25M range.	Sets (05 targets each)	02 set
List of items for 25M ISSF Phase III approved Automatic Electronic Target System is tabulated below:-				
(i)	25 M Lane			
	Hybridscore Target 25 M resp. 50M			10
	Front mask ISSF Ø200.0mm, precision pistol			10
	Front mask ISSF Ø500.0mm, rapid pistol 25M			10
	ISSF Control Unit			10
	Monitor TFT 10.4" (26cm) color touchscreen			10
	Barcode Scanner			10
	Remote Control to SA951			10
(ii)	Cabling			
	Power Supply Cable Y			9
	2.0 Cable LTW. 2.0m			30
	LTW-T Adaptor			20
(iii)	Power Supply			
	Power Suplly 100-240V AC			1
	Cable LTW, 1.0m			1
	40.0 Cable LTW, 40.0m			1
	Terminating resistor LTW			2
(iv)	25 M Light Signaling			
	Signal Light (red)			10
	Signal Light (Green)			10
	Distribution box with lighting protection			1
	Cable TCU25 – VJ45LS 40m			1
	Time control unit for 25m			1
	External start button			2
(v)	25M Target Accessories			
	Multi Target holder 25m, 4.68m			2
	Tilt foot for multi target holder			2
	Floor fixing permanently for multi target holder			2
	Phantom target 25m manually			2
	Center band mechanism			10
(vi)	Command desk with central printer			
	TLCD Software – 10 Lane Command desk, including SNI210 National Level			1
	PC- NOTEBOOK Note book			1
	PC- Printer01 Laser printer A4			1
	1.8 Cable USB 2.0 A-B			1
	20.0Cable LTW, 20.0m			1
	LTW T-Adaptor			2

	(vii)	<u>Cabling for central data acquisition</u>		
		LON Router, Complete		1
		2.0 Cable LTW, 2.0m		2
		LTW T- Adaptor		2
		Terminating Resistor LTW		2
	(viii)	<u>25 M Consumables</u>		
		Front mask ISSF Ø200.0mm, precision pistol 50M		250
		Front mask ISSF Ø500.0mm, Rapid Fire pistol 25M		250
		Membrane with hole for 25 M		500
		Membrane without hole for 25 M		500
		Bracket for witness paper		200
		Plastic roll black		200
SI	Item	Specification of Item Offered	Denom	Qty
(b)	Installation of Electronic targets integrated with hit and scoring system at 10 M Range	ISSF approved Phase III Automatic Electronic Scoring Target System for 10 M range.	Nos.	10
List of items for 10M ISSF Phase III approved Automatic Electronic Target System is tabulated below:-				
(i)	<u>10 M Lane</u>			
	Laser 10m resp. 50m		10	
	Target Holder incl. pellet trap air guns		10	
	ISSF Control unit, SA951-ISSF		10	
	Monitor TFT 10.4' (26cm) color, Touchscreen		10	
	Parallax reducing sheet		10	
	Barcode Scanner		10	
	Remote control to SA951 and SUISLANE		10	
(ii)	<u>Cabling</u>			
	Power Supply Cable Y		9	
	2.0 Cable LTW. 2.0m		30	
	LTW-T Adaptor		20	
(iii)	<u>Power Supply</u>			
	Power Supply 100-240V AC		1	
	Cable LTW, 1.0m		1	
	20.0 Cable LTW, 20.0m		1	
	Terminating resistor LTW		3	
(iv)	<u>10 M Light Signaling</u>			
	Shooting control device with roll mounting		10	
(v)	<u>Command desk with central printer</u>			
	TLCD Software – 10 Lane Command desk, including SNI210 National Level		1	
	PC- NOTEBOOK Note book		1	
	PC- Printer01 Laser printer A4		1	
	PC-Printer01 Laser printer A4		1	
	1.8 Cable USB 2.0 A-B		1	
	20.0Cable LTW, 20.0m			
	LTW T-Adaptor		2	
(vi)	<u>Cabling for central data acquisition</u>			
	LON Router, Complete		1	
	2.0 Cable LTW, 2.0m		1	
	LTW T- Adaptor		1	

		Terminating Resistor LTW		2
	(vii)	10 M Consumables		
		Front mask National Ø30.5mm, Air Rifle 10M		300
		Front mask National Ø59.5mm, Air pistol 10M		300
		Paper tape roll black		500
Sl	Item	Specification of Item Offered	Denom	Qty
(c)	Installation of Electronic target integrated with hit and scoring system at 50 M range	ISSF approved Phase III Automatic Electronic Scoring Target System for 50M range.	Nos.	16
	List of items for 50M ISSF Phase III approved Automatic Electronic Target System is tabulated below:-			
	(i)	50 M Lane		
		Hybridscore Target 25 M resp. 50M		16
		Front mask ISSF Ø200.0mm, precision pistol 50M		16
		ISSF Control Unit, SA951 - ISSF		16
		Monitor TFT 10.4" (26cm)		16
		Barcode Scanner		16
		Remote Control to SA951		16
	(ii)	Cabling		
		Power Supply Cable Y		15
		2.0 Cable LTW. 2.0m		48
		LTW-T Adaptor		32
	(iii)	Power Supply		
		Power Supply 100-240V AC		1
		Cable LTW, 1.0m		1
		40.0 Cable LTW, 65.0m		2
		Terminating resistor LTW		4
	(iv)	50M Target Accessories		
		Target holder 50M		16
		Tilt foot for multi target holder		16
		Floor fixing permanently for multi target holder		16
		Phantom target 50m manually		16
		Center band mechanism		16
	(v)	Command desk with central printer		
		TLCD Software – 16 Lane Command desk, including SNI210 National Level		1
		PC- NOTEBOOK Note book		1
		PC- Printer01 Laser printer A4		1
		1.8 Cable USB 2.0 A-B		1
		20.0Cable LTW, 20.0m		1
		LTW T-Adaptor		3
	(vi)	Cabling for central data acquisition		
		LON Router, Complete		1
		2.0 Cable LTW, 2.0m		1
		LTW T- Adaptor		1
		Terminating Resistor LTW		3
	(vii)	50 M Consumables		
		Front mask ISSF Ø200.0mm, precision pistol 50M		150
		Front mask ISSF Ø500.0mm, Rapid Fire pistol 25M		150
		Membrane with hole for 50 M		300
		Bracket for witness paper		250
		Plastic roll black		250

2. **Technical Details.** The information in the technical bid should be complete in itself to facilitate full technical scrutiny. The vendor must volunteer all information required for this purpose. The Navy reserves the right to seek necessary clarifications on the technical bids. It must be borne in mind that no change to commercial bid, arising out of clarifications on technical bid, is permitted.

3. **Two Bid System.** In respect of two bid system, bidders are required to furnish clause by compliance of specifications bringing out clearly the deviations from specifications, if any. The Bidders are advised to submit the compliance statement in the following format along with Technical Bid:-

SI	Item	Para of RFP Specifications offered	Specification of Items Offered	Compliance to RFP Specification – Whether Yes / No	In Case of Non-compliance, deviation from RFP to be specified in unambiguous terms

4. **Completion of Work.** The target systems should be installed with in **150 days** from the effective date of the supply / work order. Please note that the supply / work order can be cancelled unilaterally by the Buyer in case items are not received within the contracted period. Extension of contracted period will be at the sole discretion of the Buyer, with applicability of LD clause.

5. **INCOTERMS for Delivery and Transportation.** (“E” / “F” / “C” / “D” Terms). Unless otherwise specifically agreed to by the Buyer and the Seller and incorporated in the contract, the applicable rules & regulations for transportation of goods from foreign countries will be as per the contemporary version of International Commercial Terms (INCOTERMS) evolved by International Chamber of Commerce, Paris. Definition of Delivery Period is given below:-

TERMS OF DELIVERY

- (a) F.O.R Station of Dispatch
- (b) Dispatch by Air
- (c) C.I.P. Destination

DATE OF DELIVERY

- The date on which the goods are placed by the Seller with clear Rail Receipt.
- The date of Air-way Bill.
- The date on which the delivery is effected at the destination mentioned in the contract.

Note - The FAS, FOB & CIF terms of delivery are applicable for goods which are directly imported from foreign countries against the subject contract and not imported already by the Seller under its own arrangement. The CIP terms of delivery may be applied both for domestic as well as imported supplies.

6. **Consignee/ Installation Details:-**

The Commanding Officer
INS Agrani
Red Fields
Coimbatore – 641 018
Tamil Nadu (INDIA)



(Ajay Kumar Bahl)
Commander
President, INSCB (AOL)

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Part III – Standard Conditions of RFP

The Bidder is required to give confirmation of their acceptance of the Standard Conditions of the Request for Proposal mentioned below which will automatically be considered as part of the Contract concluded with the successful Bidder (i.e. Seller in the Contract) as selected by the Buyer. Failure to do so may result in rejection of the Bid submitted by the Bidder.

1. **Law.** The Contract shall be considered and made in accordance with the laws of the Republic of India. The contract shall be governed by and interpreted in accordance with the laws of the Republic of India.

2. **Effective Date of the Contract.** The contract shall come into effect on the date of signatures of both the parties on the contract (Effective Date) and shall remain valid until the completion of the obligations of the parties under the contract. The deliveries and supplies and performance of the services shall commence from the effective date of the contract.

3. **Arbitration.** All disputes or differences arising out of or in connection with the Contract shall be settled by bilateral discussions. Any dispute, disagreement or question arising out of or relating to the Contract or relating to construction or performance, which cannot be settled amicably, may be resolved through arbitration. The standard clause of arbitration is as per Forms DPM-7, DPM-8 and DPM-9 (Available in MoD website and can be provided on request).

4. **Penalty for use of Undue influence.** The Seller undertakes that he has not given, offered or promised to give, directly or indirectly, any gift, consideration, reward, commission, fees, brokerage or inducement to any person in service of the Buyer or otherwise in procuring the Contracts or forbearing to do or for having done or forborne to do any act in relation to the obtaining or execution of the present Contract or any other Contract with the Government of India for showing or forbearing to show favour or disfavour to any person in relation to the present Contract or any other Contract with the Government of India. Any breach of the aforesaid undertaking by the Seller or any one employed by him or acting on his behalf (whether with or without the knowledge of the Seller) or the commission of any offers by the Seller or anyone employed by him or acting on his behalf, as defined in Chapter IX of the Indian Penal Code, 1860 or the Prevention of Corruption Act, 1986 or any other Act enacted for the prevention of corruption shall entitle the Buyer to cancel the contract and all or any other contracts with the Seller and recover from the Seller the amount of any loss arising from such cancellation. A decision of the Buyer or his nominee to the effect that a breach of the undertaking had been committed shall be final and binding on the Seller. Giving or offering of any gift, bribe or inducement or any attempt at any such act on behalf of the Seller towards any officer/employee of the Buyer or to any other person in a position to influence any officer/employee of the Buyer for showing any favour in relation to this or any other contract, shall render the Seller to such liability/ penalty as the Buyer may deem proper, including but not limited to termination of the contract, imposition of penal damages, forfeiture of the Bank Guarantee and refund of the amounts paid by the Buyer.

5. **Agents / Agency Commission.** The Seller confirms and declares to the Buyer that the Seller is the original manufacturer of the stores/provider of the services referred to in this Contract and has not engaged any individual or firm, whether Indian or foreign whatsoever, to intercede, facilitate or in any way to recommend to the Government of India or any of its functionaries, whether officially or unofficially, to the award of the contract to the Seller; nor has any amount been paid, promised or intended to be paid to any such individual or firm in respect of any such intercession, facilitation or recommendation. The Seller agrees that if it is established at any time to the satisfaction of the Buyer that the present declaration is in any way incorrect or if at a later stage it is discovered by the Buyer that the Seller has engaged any such individual/firm, and paid or intended to pay any amount, gift, reward, fees, commission or consideration to such person, party, firm or institution, whether before or after the signing of this contract, the Seller will be liable to refund that amount to the Buyer. The Seller will also be debarred from entering into any supply Contract with the Government of India for a minimum period of five years. The Buyer will also have a right to consider cancellation of the Contract either wholly or in part, without any entitlement or compensation to the Seller who shall in such an event be liable to refund all payments made by the Buyer in terms of the Contract along with interest at the rate of 2% per annum above LIBOR rate. The Buyer will also have the right to recover any such amount from any contracts concluded earlier with the Government of India.

6. **Access to Books of Accounts.** In case it is found to the satisfaction of the Buyer that the Seller has engaged an Agent or paid commission or influenced any person to obtain the contract as described in clauses relating to Agents/Agency Commission and penalty for use of undue influence, the Seller, on a specific request of the Buyer, shall provide necessary information/ inspection of the relevant financial documents/information.

7. **Non-Disclosure of Contract Documents.** Except with the written consent of the Buyer/ Seller, other party shall not disclose the contract or any provision, specification, plan, design, pattern, sample or information thereof to any third party.

8. **Liquidated Damages.** In the event of the Seller's failure to submit the Bonds, Guarantees and Documents, items required for installation of the target systems, the Buyer may, at his discretion, withhold any payment until the completion of the contract. The BUYER may also deduct from the SELLER as agreed, liquidated damages to the sum of 0.5% of the contract price of the delayed/undelivered stores/services mentioned above for every week of delay or part of a week, subject to the maximum value of the Liquidated Damages being not higher than 10% of the value of delayed stores.

9. **Termination of Contract.** The Buyer shall have the right to terminate this Contract in part or in full in any of the following cases:-

- (a) The delivery of the material is delayed for causes not attributable to Force Majeure for more than (90 days) after the scheduled date of delivery.
- (b) The Seller is declared bankrupt or becomes insolvent.
- (c) The installation of the target systems is delayed due to causes of Force Majeure by more than 06 months, provided Force Majeure clause is included in contract.

(d) The Buyer has noticed that the Seller has utilised the services of any Indian/Foreign agent in getting this contract and paid any commission to such individual/company etc.

(e) As per decision of the Arbitration Tribunal.

10. **Notices.** Any notice required or permitted by the contract shall be written in the English language and may be delivered personally or may be sent by FAX or registered pre-paid mail/airmail, addressed to the last known address of the party to whom it is sent.

11. **Transfer and Sub-letting.** The Seller has no right to give, bargain, sell, assign or sublet or otherwise dispose of the Contract or any part thereof, as well as to give or to let a third party take benefit or advantage of the present Contract or any part thereof.

12. **Patents and other Industrial Property Rights.** The prices stated in the present Contract shall be deemed to include all amounts payable for the use of patents, copyrights, registered charges, trademarks and payments for any other industrial property rights. The Seller shall indemnify the Buyer against all claims from a third party at any time on account of the infringement of any or all the rights mentioned in the previous paragraphs, whether such claims arise in respect of manufacture or use. The Seller shall be responsible for the completion of the supplies irrespective of the fact of infringement of the supplies, irrespective of the fact of infringement of any or all the rights mentioned above.

13. **Amendments.** No provision of present Contract shall be changed or modified in any way (including this provision) either in whole or in part except by an instrument in writing made after the date of this Contract and signed on behalf of both the parties and which expressly states to amend the present Contract.

14. **Taxes and Duties**

(a) **General.**

(i) If Bidder desires to ask for GST extra, the same must be specifically stated. In the absence of any such stipulation, it will be presumed that the prices include all such charges and no claim for the same will be entertained.

(ii) If reimbursement of any Duty/Tax is intended as extra over the quoted prices, the Bidder must specifically say so. In the absence of any such stipulation it will be presumed that the prices quoted are firm and final and no claim on account of such duty/tax will be entertained after the opening of tenders.

(iii) If a Bidder chooses to quote a price inclusive of any duty/tax and does not confirm inclusive of such duty/tax so included is firm and final, he should clearly indicate the rate of such duty/tax and quantum of such duty/tax included in the price. Failure to do so may result in ignoring of such offers summarily.

(iv) If a Bidder is exempted from payment of any duty/tax upto any value of supplies from them, he should clearly state that no such duty/tax will be charged by him up to the limit of exemption which he may have. If any concession is available in regard to rate/quantum of any Duty/tax, it should be brought out clearly. Stipulations like, the said duty/tax was presently not applicable but the same will be charged if it becomes liveable later on, will not be accepted unless in such cases it is clearly stated by a Bidder that such duty/tax will not be charged by him even if the same becomes applicable later on. In respect of the Bidders, who fail to comply with this requirement, their quoted prices shall be loaded with the quantum of such duty/tax which is normally applicable on the item in question for the purpose of comparing their prices with other Bidders.

(v) Any change in any duty/tax upward/downward as a result of any statutory variation in excise taking place within contract terms shall be allowed to the extent of actual quantum of such duty/tax paid by the supplier. Similarly, in case of downward revision in any duty/tax, the actual quantum of reduction of such duty/tax shall be reimbursed to the Buyer by the Seller. All such adjustments shall include all reliefs, exemptions, rebates, concession etc. if any obtained by the Seller.

(b) **Customs Duty.**

(i) For imported stores offered against forward delivery, the Bidder shall quote prices thereof exclusive of customs duty. The Bidder shall specify separately the C.I.F. prices and total amount of customs duty payable. They will also indicate correctly the rate of customs duty applicable along with Indian Customs Tariff Number. Customs duty as actually paid will be reimbursed on production of necessary documents i.e. (i) Triplicate copy of the bill of entry; (ii) copy of bill of lading; (iii) a copy of foreign principal's invoice. However, if the Bidder imports the stores in question against his own commercial quota Import Licences, he will also be required to submit in addition the triplicate copy of bills of entry etc. a certificate from his Internal Auditor on the bill itself, to the effect that the following items/quantity in the bill of entry related to the stores imported against Defence Buyer contract number..... dated.....

(ii) Subsequent to the reimbursement of customs duty, the Bidder will submit to the concerned Payment Authority a certificate to the effect that he has not obtained any refund of customs duty subsequent to the payment of duty to the Customs authority by him. In addition, he shall also submit to the Paying Authority concerned a certificate immediately after a period of three months from the date of payment of the duty to customs authorities to the effect that he has not applied for refund of the customs duty subsequent to the payment of duty to the customs authorities by him.

(iii) In case the Bidder obtains any refund of customs duty, subsequently to the payment of the same by him to the customs authorities and reimbursement of the customs duty to him by the Payment Authority, he should forthwith furnish the details of the refund obtained and afford full credit of the same to the Buyer.

(c) **GST.**

(i) If it is desired by the Bidder to ask for GST to be paid as extra, the same must be specifically stated. In the absence of any such stipulation in the bid, it will be presumed that the prices quoted by the Bidder are inclusive of GST and no liability of GST will be developed upon the Buyer.

(ii) On the Bids quoting GST extra, the rate and the nature of GST applicable at the time of supply should be shown separately. GST will be paid to the Seller at the rate at which it is liable to be assessed or has actually been assessed provided the transaction of sale is legally liable to GST and the same is payable as per the terms of the contract.

(d) **Octroi Duty & Local Taxes.**

(i) Normally, materials to be supplied to Government Departments against Government Contracts are exempted from levy of town duty, Octroi Duty, Terminal Tax and other levies of local bodies. The local Town/Municipal Body regulations at times, however, provide for such Exemption only on production of such exemption certificate from any authorised officer. Seller should ensure that stores ordered against contracts placed by this office are exempted from levy of Town Duty/Octroi Duty, Terminal Tax or other local taxes and duties. Wherever required, they should obtain the exemption certificate from the Buyer, to avoid payment of such local taxes or duties.

(ii) In case where the Municipality or other local body insists upon payment of these duties or taxes the same should be paid by the Seller to avoid delay in supplies and possible demurrage charges. The receipt obtained for such payment should be forwarded to the Buyer without delay together with a copy of the relevant act or bylaws/ notifications of the Municipality of the local body concerned to enable him to take up the question of refund with the concerned bodies if admissible under the said acts or rules.



(Ajay Kumar Bahl)
Commander
President, INSCB (AOL)

08 Jan 18

Part IV – Special Conditions of RFP

The Bidder is required to give confirmation of their acceptance of Special Conditions of the RFP mentioned below which will automatically be considered as part of the Contract concluded with the successful Bidder (i.e. Seller in the Contract) as selected by the Buyer. Failure to do so may result in rejection of Bid submitted by the Bidder.

1. **Performance Guarantee** The Bidder will be required to furnish a Performance Guarantee by way of Bank Guarantee through a public sector bank or a pvt sector bank authorized to conduct government business (ICICI Bank Ltd., Axis Bank Ltd or HDFC Bank Ltd.) for a sum equal to 10% of the contract value within 30 days of receipt of the confirmed order. Performance Bank Guarantee should be valid up to 60 days beyond the date of warranty. The specimen of PBG is given in Form DPM-15 (Available in MoD website and can be provided on request).
2. **Tolerance Clause**. To take care of any change in the requirement during the period starting from issue of RFP till placement of the contract, Buyer reserves the right to 50 % plus/ minus increase or decrease the quantity of the required goods up to that limit without any change in the terms & conditions and prices quoted by the Seller. While awarding the contract, the quantity ordered can be increased or decreased by the Buyer within this tolerance limit.
3. **Repeat Order Clause**. The contract will have a Repeat Order Clause, wherein the Buyer can order up to 50% quantity of the items under the present contract within six months from the date of supply/ successful completion of this contract, the cost, terms & conditions remaining the same. The Bidder is to confirm acceptance of this clause. It will be entirely the discretion of the Buyer to place the Repeat order or not.
4. **Payment Terms**. 100% payment on installation of targets and acceptance by the user. It will be mandatory for the Bidders to indicate their bank account numbers and other relevant e-payment details so that payments could be made through ECS/EFT mechanism instead of payment through cheques, wherever feasible. A copy of the model mandate form prescribed by RBI to be submitted by Bidders for receiving payments through ECS is at Form DPM-11 (Available in MoD website and can be given on request). The payment will be made as per the following terms, on production of the requisite documents:
5. **Advance Payments**. No advance payment(s) will be made.
6. **Paying Authority**.
 - (a) (Name and address, contact details). The payment of bills will be made on submission of the following documents by the Seller to the Paying Authority along with the bill:
 - (i) Ink-signed copy of contingent bill / Seller's bill.
 - (ii) Ink-signed copy of Commercial invoice / Seller's bill.
 - (iii) Copy of Supply Order/Contract with U.O. number and date of IFA's concurrence, where required under delegation of powers.

- (iv) CRVs in duplicate.
- (v) Inspection note.
- (vi) Claim for statutory and other levies to be supported with requisite documents / proof of payment such as Excise duty challan, Customs duty clearance certificate, Octroi receipt, proof of payment for EPF/ESIC contribution with nominal roll of beneficiaries, etc as applicable.
- (vii) Exemption certificate for Excise duty / Customs duty, if applicable.
- (viii) Bank guarantee for advance, if any.
- (ix) Guarantee / Warranty certificate.
- (x) Performance Bank guarantee / Indemnity bond where applicable.
- (xi) DP extension letter with CFA's sanction, U.O. number and date of IFA's concurrence, where required under delegation of powers, indicating whether extension is with or without LD.
- (xii) Details for electronic payment viz Account holder's name, Bank name, Branch name and address, Account type, Account number, IFSC code, MICR code (if these details are not incorporated in supply order/contract).
- (xiii) Any other document / certificate that may be provided for in the Supply Order / Contract.
- (xiv) User Acceptance.
- (xv) Xerox copy of PBG.

(Note – From the above list, the documents that may be required depending upon the peculiarities of the procurement being undertaken, may be included in RFP)

7. **Terms of Delivery/ installation.** The delivery/ installation of the goods shall be completed within **120 days** from the effective date of the contract .The delivery of the electronic targets shall be in accordance with the decided INCOTERM to Kochi Airport. The dispatch of goods shall be made by air to airport consignee. No transshipment of goods is allowed and no part shipment is permitted.

8. **Fall clause.** The following Fall clause will form part of the contract placed on successful Bidder:-

- (a) The price charged for the stores supplied under the contract by the Seller shall in no event exceed the lowest prices at which the Seller sells the stores or offer to sell stores of identical description to any persons/ Organisation including the purchaser or any department of the Central government or any Department of state government or any statutory undertaking the central or state government as the case may be during the period till performance of all supply Orders placed during the currency of the rate contract is completed.

(b) If at any time, during the said period the Seller reduces the sale price, sells or offer to sell such stores to any person / organisation including the Buyer or any

Deptt, of central Govt. or any Department of the State Government or any Statutory undertaking of the Central or state Government as the case may be at a price lower than the price chargeable under the contract, the shall forthwith notify such reduction or sale or offer of sale to the Director General of Supplies & Disposals and the price payable under the contract for the stores of such reduction of sale or offer of the sale shall stand correspondingly reduced. The above stipulation will, however, not apply to:--

- (i) Exports by the Seller.
- (ii) Sale of goods as original equipment at price lower than the prices charged for normal replacement.
- (iii) Sale of goods such as drugs which have expiry dates.
- (iv) Sale of goods at lower price on or after the date of completion of sale/placement of the order of goods by the authority concerned under the existing or previous Rate Contracts as also under any previous contracts entered into with the Central or State Govt. Depts, including their undertakings excluding joint sector companies and/or private parties and bodies.

(c) The Seller shall furnish the following certificate to the Paying Authority along with each bill for payment for supplies made against the Rate contract –
 “We certify that there has been no reduction in sale price of the stores of description identical to the stores supplied to the Government under the contract herein and such stores have not been offered/sold by me/us to any person/organisation including the purchaser or any department of Central Government or any Department of a state Government or any Statutory Undertaking of the Central or state Government as the case may be upto the date of bill/the date of completion of supplies against all supply orders placed during the currency of the Rate Contract at price lower than the price charged to the government under the contract except for quantity of stores categories under sub-clauses (a),(b) and (c) of sub-para (ii) above details of which are given below -”

9. **Risk & Expense Clause.**

(a) Should the stores or any installment thereof not be delivered with the time or time specified in the contract documents, or it defective delivery is made in respect of the stores or any installment thereof, the Buyer shall after granting the Seller 45 days to cure the breach, be at liberty, without prejudice to the right to recover liquidated damages as a remedy for breach of contract, to declare the contract as cancelled either wholly or to the extent of such default.

(b) Should the stores or any installment thereof not perform in accordance with the specifications / parameters provided by the SELLER during the check proof tests to be one in the BUYER’s country, the BUYER shall be at liberty, without prejudice to any other remedies for breach of contract, to cancel the contract wholly or to the extent of such default.

(c) In case of a material breach that was not remedied within 45 days, the BUYER shall, having given the right of first refusal to the SELLER be at liberty to purchase, manufacture, or procure from any other source as he things fit other stores of the same or similar description to make good:-

(i) Such default.

(ii) In the event of the contract being wholly determined the balance of the stores remaining to be delivered there under.

(d) Any excess of the purchase price, cost of manufacturer, or value of any stores procured from any other supplier as the case may be, over the contract price appropriate to such default or balance shall be recoverable from the SELLER. Such recoveries shall not exceed 100 % of the value of the contract.”

10. **Force Majeure clause**

(a) Neither party shall bear responsibility for the complete or partial nonperformance of any of its obligations (except for failure to pay any sum which has become due on account of receipt of goods under the provisions of the present contract), if the non-performance results from such Force Majeure circumstances as Flood, Fire, Earth Quake and other acts of God as well as War, Military operation, blockade, Acts or Actions of State Authorities or any other circumstances beyond the parties control that have arisen after the conclusion of the present contract.

(b) In such circumstances the time stipulated for the performance of an obligation under the present contract is extended correspondingly for the period of time of action of these circumstances and their consequences.

(c) The party for which it becomes impossible to meet obligations under this contract due to Force Majeure conditions, is to notify in written form the other party of the beginning and cessation of the above circumstances immediately, but in any case not later than 10(Ten) days from the moment of their beginning.

(d) Certificate of a Chamber of Commerce (Commerce and Industry) or other competent authority or organization of the respective country shall be a sufficient proof of commencement and cessation of the above circumstances.

(e) If the impossibility of complete or partial performance of an obligation lasts for more than 6 (six) months, either party hereto reserves the right to terminate the contract totally or partially upon giving prior written notice of 30 (thirty) days to the other party of the intention to terminate without any liability other than reimbursement on the terms provided in the agreement for the goods received.

11. **Buy-Back offer.** Buyer will be hand over the old items and the agreed prices will be adjusted in the final payment to the Seller. It will be the responsibility of Seller to carry away the old items from the Buyer's premises within 15 days of signing of this Supply Order. The expenditure on account of Handling charges and transportation expenses to carry away the old items will be borne by the Seller.

12. **Warranty.** The SELLER warrants that the goods supplied under the contract conform to technical specifications prescribed by the respective international sports federation and shall perform according to the said technical specifications. The SELLER warrants for a period of 12 months from the date of acceptance of stores by the Ultimate Consignee. If within the period of warranty, the goods are reported by the BUYER to have failed to perform as per the specifications, the Seller shall either replace the same free of charge, maximum within 45 days of notification of such defect received by the SELLER, provided that the goods are used and maintained by the BUYER as per instructions supplied by the SELLER. Warranty of the equipment would be extended by such duration of downtime. The SELLER also undertakes to diagnose, test, and replace the goods arising due to accidents by neglect or misuse by the shooter or damage due to transportation of the goods during the warranty period, at the cost mutually agreed to between the BUYER and the SELLER.

13. **OEM Certificate.** In case the bidder is not the OEM, the agreement certificate with the OEM for sourcing the electronic target shall be mandatory.

14. **Export Licence.** The bidders are to confirm that they have requisite exports licence from their Government and authorisation from the manufacturing plant, in case they are not the OEM, to export the military / non-military goods to India.

15. **Earliest Acceptable Year of Manufacture.** Quality / Life certificate will need to be enclosed with the bill.

16. **Packing & Marking.** The Seller shall provide packing and preservation of the items so as to ensure their safety against damage in storage and weather hazards during transportation, subject to proper cargo handling. The Seller shall ensure that the items are packed in sufficiently strong containers made with seasoned wood / card board.

17. **Quality.** The quality of the stores delivered according to this Contract shall correspond to the technical conditions and standards valid for the deliveries of the same stores for in Seller's Country or specifications enumerated earlier. The SELLER confirms that the stores to be supplied under this Contract shall be new ie not manufactured before (Year of Contract), and shall incorporate all the latest improvements and modifications thereto and spares of improved and modified equipment are backward integrated and interchangeable with same equipment supplied by the SELLER in the past if any. The SELLER shall supply an interchange ability certificate along with the changed part Nos.

18. **Quality Assurance.** After the contract is negotiated, the Seller would be required to provide the Standard Acceptance Test Procedure (ATP). Buyer reserves the right to modify the ATP. Seller would be required to provide all test facilities at his premises for acceptance and inspection by Buyer. The item should be of the latest manufacture, conforming to the current production standard and having 100% defined life at the time of delivery.

19. **Pre-Despatch Inspection.** The following Pre-Despatch Inspection clause will form part of the contract placed on successful bidder:-

- (a) At least 2 representatives of the buyer will carry out Pre-Despatch Inspection (PDI) of the stores at the seller's / OEM factory premises in order to matching trials of electronic targets prior to delivery. Upon successful completion

of such PDI, the seller and buyer will issue and sign a Certificate of Conformity as per the specimen at Form DPM-21 (Available in MoD website and can be given on request).

(b) The seller shall intimate the buyer at least 45 days before the scheduled date of PDI. The time required for Visa formalities by the seller should not be included in this notice. The buyer will send his authorised representatives to attend the PDI.

(c) The list of buyer's representatives together with their particulars including name, title, date and place of birth, passport numbers including date of issue and date of expiry, address etc, must be communicated by the buyer at least 30 days in advance to apply for the necessary authorizations and clearances to be granted.

(d) The buyer reserves the right not to attend the PDI or to request for postponement of the beginning of the PDI by a maximum of fifteen (15) days from the date fixed for such PDI in order to allow his representatives to attend such tests, in which cases he shall inform in writing the seller within 15 days before the date of the beginning of the PDI. Should the buyer request for such postponement, liquidated damages, if, any, shall not apply. In case the buyer informs the seller within the period mentioned hereinabove that he can not attend the PDI or in case the buyer does not come at the postponed date requested by him for performance of the PDI as mentioned above, the seller shall be entitled to carry out said tests alone as scheduled. The Certificate of Conformity and the acceptance Test Report will be signed by the seller's QA representative alone and such documents bearing the sole signature of the seller's QA representative shall have the same value and effect as if they have been signed by both the parties. In case the buyer does not effect the PDI, the buyer shall intimate the seller in writing that it does not wish to attend the PDI.

(e) The seller shall provide all reasonable facilities. Access and assistance to the buyer's representative for safety and convenience in the performance of their duties in the seller's country.

(f) All costs associated with the stay of the buyer's representatives in the country where the PDI is to be carried out, including travel expenses, boarding and lodging. Accommodation, daily expenses shall be borne by the buyer.

(g) The seller shall provide Acceptance Test Procedure to the buyer's QA agency within one month from the signing of the Contract.

20. **Franking clause**. The following Franking clause will form part of the contract placed on successful Bidder –

(a) Franking Clause in the case of Acceptance of Goods "The fact that the goods have been inspected after the delivery period and passed by the Inspecting Officer will not have the effect of keeping the contract alive. The goods are being passed without prejudice to the rights of the Buyer under the terms and conditions of the contract".

(b) Franking Clause in the case of Rejection of Goods "The fact that the goods have been inspected after the delivery period and rejected by the Inspecting

Officer will not bind the Buyer in any manner. The goods are being rejected without prejudice to the rights of the Buyer under the terms and conditions of the contract.”

21. **CLAIMS.** The claims may be presented either on Quantity of the stores for the following :-

(a) In case it does not correspond to the quantity shown in the Packing List/Insufficiency in packing or on Quality of the stores. In case it does not correspond to the quality mentioned in this contract.

(b) The quantity claims for deficiency of quantity shall be presented within 45 days of completion of Inspection and acceptance of goods. The quantity claim shall be submitted to SELLER in the form DPM-22 (Available in MoD website and can be give on request)

(c) The quality claims for defects or deficiencies in quality noticed during the Inspection shall be presented within 45 days of completion of Inspection by End User and acceptance of goods. Quality claims shall be presented for defects or deficiencies in quality noticed during warranty period earliest but not later than 45 days after expiry of the guarantee period. The quality claims shall be submitted to SELLER in the form at DPM-23 (Available in MoD website and can be give on request)

(d) The description and quantity of the stores are to be furnished to the SELLER along with concrete reasons for making the claims. Copies of all the justifying documents shall be enclosed to the presented claim. The SELLER will settle the claims within 45 days from the date of the receipt of the claim at the SELLER's office, subject to acceptance of the claim by the SELLER. In case no response is received during this period the claim will be deemed to have been accepted.

(e) The SELLER shall collect the defective or rejected goods from the location nominated by the BUYER and deliver the repaired or replaced goods at the same location under SELLER's arrangement.

(f) Claims may also be settled by deduction of cost of goods under claim from bonds submitted by the SELLER or payment of claim amount by SELLER through demand draft drawn on Indian Bank, in favour of PCDA (Mumbai).

(g) “The quality claims will be solely raised by the BUYER and without any certification / countersigning by SELLER's SELLER stationed in India.



(Ajay Kumar Bahl)
Commander
President, INSCB (AOL)

08 Jan 18

Part V – Evaluation Criteria & Price Bid issues

1. **Evaluation Criteria -** The broad guidelines for evaluation of Bids will be as follows:
 - (a) Only those Bids will be evaluated which are found to be fulfilling all the eligibility and qualifying requirements of the RFP, both technically and commercially.
 - (b) In respect of Two-Bid system, the technical Bids forwarded by the Bidders will be evaluated by the Buyer with reference to the technical characteristics of the equipment as mentioned in the RFP. The compliance of Technical Bids would be determined on the basis of the parameters specified in the RFP. The Price Bids of only those Bidders will be opened whose Technical Bids would clear the technical evaluation.
 - (c) The Lowest Bid will be decided upon the lowest price quoted by the particular Bidder as per the Price Format given at Para 2 below. All taxes and duties (including those for which exemption certificates are issued) quoted by the Bidders will be considered. The ultimate cost to the Buyer would be the deciding factor for ranking of Bids.
 - (d) The Bidders are required to spell out the rates of Customs duty, Excise duty, GST etc in unambiguous terms; otherwise their offers will be loaded with the maximum rates of duties and taxes for the purpose of comparison of prices. If reimbursement of Customs duty / Excise Duty / GST is intended as extra, over the quoted prices, the Bidder must specifically say so. In the absence of any such stipulation it will be presumed that the prices quoted are firm and final and no claim on account of such duties will be entailed after the opening of tenders. If a Bidder chooses to quote a price inclusive of any duty and does not confirm inclusive of such duty so included is firm and final, he should clearly indicate the rate of such duty and quantum of excise duty included in the price. Failure to do so may result in ignoring of such offers summarily. If a Bidder is exempted from payment of Customs duty / Excise Duty / GST upto any value of supplies from them, they should clearly state that no excise duty will be charged by them up to the limit of exemption which they may have. If any concession is available in regard to rate/quantum of Customs duty / Excise Duty / GST, it should be brought out clearly. Stipulations like, excise duty was presently not applicable but the same will be charged if it becomes leviable later on, will not be accepted unless in such cases it is clearly stated by a Bidder that excise duty will not be charged by him even if the same becomes applicable later on. In respect of the Bidders who fail to comply with this requirement, their quoted prices shall be loaded with the quantum of excise duty which is normally applicable on the item in question for the purpose of comparing their prices with other Bidders. The same logic applies to Customs duty and GST also.
 - (e) If there is a discrepancy between the unit price and the total price that is obtained by multiplying the unit price and quantity, the unit price will prevail and the total price will be corrected. If there is a discrepancy between words and figures, the amount in words will prevail for calculation of price.
 - (f) Any other criteria as applicable to suit a particular case.

2. **Price Bid Format:** The Bidders are required to fill it up correctly with full details in the format appended below:-

<u>Sl</u>	<u>Description/ Item Name</u>	<u>Unit price</u>	<u>GST</u>	<u>Custom duty</u>	<u>Any other tax/duties</u>	<u>Over all unit price</u>	<u>Qty</u>	<u>Total price</u>
(a)								
(b)								
(c)								

- (a) Is GST extra?
- (b) If yes, then mention the following:
- (i) Total value on which GST is leviable:
- (ii) Rate of GST:
- (iii) Total value of GST leviable:
- (c) Custom duty will be paid in actuals on submission of proof of payment.
- (d) Octroi / Entry taxes:
- (e) Any other Taxes / Duties / Overheads / Other costs:
- (f) Grand Total:

3. All the financial details are to be mentioned in the price bid only. Any thing mentioned in any other part of the submitted documents having a financial bearing will not be considered.

(Ajay Kumar Bahl)
Commander
President, INSCB (AOL)
08 Jan 18

