REQUEST FOR INFORMATION (RFI) FOR PROCUREMENT OF
HELMET MOUNTED NIGHT VISION DEVICES (HMNVDs)


2. This Request for Information (RFI) consists of two parts as indicated below. Submission of incomplete response will render the vendor liable for rejection.

   (a) Part I. The first part of the RFI incorporates operational characteristics and features that should be complied with by the equipment. A few important technical parameters of the proposed equipment are also mentioned.

   (b) Part II. The second part of the RFI states the methodology of seeking response from the vendors.

PART - I

3. Intended Use. The Helmet Mounted Night Vision Device (HMNVD) is intended for detection, recognition and identification of personnel and sea, land and aerial objects of interest during Visit, Board, Search, and Seizure operations and Security operations by the Indian Navy.

4. Intended Qty. There would be requirement of about 1000 HMNVDs.

5. Important Parameters.

   (a) Technical Parameters. The technical parameters sought for the HMNVDs are placed at Appendix A. Vendors may also utilise this opportunity to recommend the capabilities proposed in terms of Essential Parameters-A, Essential Parameters-B and Enhanced Performance Parameters i.a.w Para 10 of Chapter II of DPP 16 as an input for development of SQRs.
(b) **Overall Costing Philosophy.** Vendors are to provide indicative cost for the equipment. The cost should clearly bring out the cost of all equipment, including associated systems/devices, maintenance/product support package, training, on board spares and Annual Maintenance Contract (AMC). The cost forwarded should not include tax/ custom duty component.

(c) Vendors are to indicate whether similar equipment is in use by any other Navy or offered for use by other Governmental or Non-Governmental agencies within India and if so, unit price (without taxes/ custom duties) and year in which it was supplied. The differences between these versions of equipment and the equipment presently being offered may also be highlighted.

(d) Vendors are to indicate proposed categorisation with justification for not opting for a higher categorisation.

(e) **Indigenous Content (IC)/ Categorisation.** The vendor is to indicate:-

(i) Capability to indigenously design develop and manufacture the required equipment and the likely overall indigenous content percentage by cost.

(ii) Further, the vendor is required to indicate the percentage of IC in the following:-

   (aa) Basic cost of equipment.

   (ab) Cost of Manufacturer Recommended List of Spares (MRLS).

   (ac) Costs of Special Maintenance Tools and Special Test Equipment as applicable.

(iii) Applicable key technologies and materials required for manufacturing of the equipment and the extent of their availability or accessibility in case they are not available in India.

   (iv) Availability of the equipment in the Indian market, level of indigenisation delivery capability, maintenance support and life time support.

(f) The vendor would also be required to impart training to the ‘Buyer’ in operation and first line maintenance of the system. Accordingly, the vendor should indicate broad modalities wrt scope, duration, number of personnel and cost element for training Operators and Maintainers/Technicians of IN repair agencies.
(g) **Option Clause.** An Option Clause may be exercised in the procurement case. Vendors must express their willingness or otherwise for Option Clause, including the duration for which the Option Clause will be valid.

(h) The RFP is likely to be issued in 2nd quarter of 2018 to meet the induction timelines of mid 2019. Vendors need to indicate shortest tentative time schedule for supplying the said quantity of HMNVDs.

(j) The procurement of HMNVDs would be guided by DPP 2016. All firms/vendors are advised to be conversant and in compliance with the same. If not, which Para/Clause of DPP 2016 would not be agreed to, is required to be indicated with reasons. Further, acceptability to the terms of payment as per DPP 2016 is required to be specifically indicated.

(k) The vendors are required to indicate or otherwise to the conditions of the RFI and with all provisions of DPP-2016, and respond to the queries pertaining to the technical requirements placed at **Appendix A.** Vendors may consider RFI as advance information to obtain requisite government clearance.

(l) The vendors are required to indicate feasibility to conduct FET in India/abroad and modalities for the conduct of FET.

6. Vendors should confirm that following conditions are acceptable:-

(a) The solicitation of offers will be as per ‘Single Stage – Two Bid System’. It would imply that a ‘Request for Proposal’ would be issued soliciting technical and commercial offers together, but in two separate sealed envelopes. The validity of commercial offers should be at least 18 months from the date of submission of offers.

(b) The technical offers would be evaluated by a Technical Evaluation Committee (TEC) to check its compliance with RFP.

(c) The equipment of all TEC cleared vendors would be put through Field Evaluation Trials (FET) on a ‘No Cost No Commitment (NCNC)’ basis. This would also include Maintenance Evaluation Trials (MET). A Staff Evaluation would be carried out by SHQ to analyse the result of field evaluation and shortlist the HMNVDs for introduction into service. Towards this the participating vendors are to forward a list of equipment that would be made available for NCNC trials.

(d) Amongst the vendors cleared by Field Evaluation Trials, a Contract Negotiation Committee (CNC) would decide the lowest cost bidder (L1) and conclude the appropriate contract.
(e) The vendor would be bound to provide product support for time period specified in the RFP, which would include spares and maintenance tools/jigs and fixtures for field and component level repairs.

(f) The vendor would be required to accept the general conditions of contract given in the Standard Contract Document at Chapter VI of DPP-2016 placed on www.mod.nic.in.

(g) **Offset Clause.** Vendor is to indicate willingness to comply with the Offset Clause as per DPP-2016 if the proposal exceeds Rs 2000 Cr (for foreign vendors only).

(h) **Integrity Pact.** Vendor is to indicate willingness to sign Integrity Pact along with appropriate IPBG in accordance with the provisions of DPP 2016 if applicable.

(i) **Performance-cum-Warranty Bond.** Performance-cum-Warranty Bond equal to 5% value of contract is required to be submitted after signing of contract as per provisions of DPP-2016.

(k) **Transfer of Technology (ToT).** The firms/vendors are to indicate their willingness for ToT towards manufacture and maintenance of the product if applicable. The range, scope, depth and range of ToT of applicable key technologies are to be indicated (Sub-Sub-Para 5(e) (iii) also refers).

7. **Safety Compliance Clause.** The vendor to provide information on environmental, EMI, EMC tests, etc conducted on the equipment as per Military/International standards and the life, safety guidelines for storage, handling, transportation and exploitation.

**PART - II**

8. **Procedure for Response.**

   (a) Vendors are to fill the details as sought in *Appendices ‘A’ and the form of response as in Appendix ‘B’ of Chapter II of DPP 2016 (also in Appendix B to this RFI)*. Apart from filling exact details about the company, details about the exact product meeting our generic technical specifications should also be carefully filled. Additional literature on the product can also be attached with the form.

   (b) The response to the RFI should be clearly labelled as **RFI Response – Helmet Mounted Night Vision Device** and dispatched at the following
address : - 

The Principal Director of Staff Requirements
Integrated Headquarters of Ministry of Defence (Navy)
Directorate of Staff Requirements (DSR)
A - Block Hutments
Dara Sukhoh Road
New Delhi 110011
Fax : +91-11-23010241
Email ID: dsr-navy@nic.in

(c) The last date of acceptance of the response is eight (08) weeks from the date of issue of this RFI/ placement on MoD website. The vendors shortlisted for RFP would be intimated.

9. The Government of India invites responses to this request only from Original Equipment Manufacturers (OEM)/ Authorised Vendors/ Government sponsored Export Agencies (applicable in the case of countries where domestic laws do not permit direct export by OEMs). The end user of the equipment is Indian Navy.

10. The information is being issued with no financial commitment and the Ministry of Defence reserves the right to change or vary any part thereof at any stage. The Government of India also reserves the right to withdraw RFI or RFP, should it be so necessary, at any stage.

11. The acquisition process would be carried out under the provisions of DPP -2016, as amended from time to time.

(Nitin Bishnoi)
Captain
DSR
Appendix A  
(Refers to Sub-Para 5(a) and 5(k))

TECHNICAL PARAMETERS

HELMET MOUNTED NIGHT VISION DEVICES (HMNVDs) 
FOR NAVAL SURFACE PLATFORMS

<table>
<thead>
<tr>
<th>Ser</th>
<th>Requirements</th>
<th>Parameters</th>
<th>Remarks</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>Technology</td>
<td>A modern Helmet Mounted Night Vision Device (HMNVD) with wide field of view, effective handling, increased depth perception, simple maintenance with capability of mounting on IN specified helmets.</td>
<td>Vendor to provide technical information including additional features if any.</td>
</tr>
<tr>
<td>2.</td>
<td>Weight</td>
<td>(a) Overall weight of the HMNVD in fully assembled state.</td>
<td>Vendor to specify.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>(b) Weight of individual components such as sight, battery, helmet mounted adaptor/strap on arrangement.</td>
<td></td>
</tr>
<tr>
<td>3.</td>
<td>Ruggedness</td>
<td>(a) Ability to withstand shock and vibration during movement by foot, vehicle and high speed inflatable boats/craft in combat situation.</td>
<td>Vendor to specify.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>(b) Ability to withstand drop on hard ground in both cased and uncased conditions.</td>
<td>Vendor to specify the drop height in both conditions.</td>
</tr>
<tr>
<td>4.</td>
<td>Fitting Arrangements</td>
<td>(a) Compatibility for fitment on IN approved helmets with minimum wobble.</td>
<td>Vendor to specify.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>(b) Type of mount/adaptor</td>
<td>Vendor to specify.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>(c) Availability of tilt, vertical height, fore and aft adjustments.</td>
<td>Vendor to specify limiting values.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>(d) Availability of counter weight arrangement.</td>
<td>Vendor to specify.</td>
</tr>
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<td></td>
<td></td>
<td>(e) Ability to undertake adjustments using only one hand.</td>
<td>Vendor to specify.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>(f) Time period taken for fitting/removing the HMNVD onto/from the helmet.</td>
<td>Vendor to specify.</td>
</tr>
<tr>
<td>5.</td>
<td>Flip Up Arrangement</td>
<td>Availability of flip up and locking</td>
<td>Vendor to specify.</td>
</tr>
<tr>
<td>Ser</td>
<td>Requirements</td>
<td>Parameters</td>
<td>Remarks</td>
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<tr>
<td>7.</td>
<td>Shelf Life</td>
<td>Shelf life.</td>
<td>Vendor to specify.</td>
</tr>
<tr>
<td>8.</td>
<td>Stowage and Carrying Arrangements</td>
<td>Availability of ruggedized waterproof and dust proof stowage container.</td>
<td>Vendor to specify.</td>
</tr>
<tr>
<td>9.</td>
<td>Stowage Temperature</td>
<td>Stowage temperature of the HMNVD.</td>
<td>Vendor to specify.</td>
</tr>
</tbody>
</table>

**Technical Characteristics**

<table>
<thead>
<tr>
<th>Ser</th>
<th>Requirements</th>
<th>Parameters</th>
<th>Remarks</th>
</tr>
</thead>
<tbody>
<tr>
<td>10.</td>
<td>Sensor Specifications</td>
<td>(a) Binocular or monocular in nature.</td>
<td>Vendor to specify type</td>
</tr>
<tr>
<td></td>
<td></td>
<td>(b) Sensors provided in the night vision device of the HMNVD (II or uncooled TI based).</td>
<td>Vendors to specify type and parameters including:</td>
</tr>
</tbody>
</table>

**For Image Intensifier Tube (II) Based Sensors**

(a) Field of View (FOV) in degree and azimuth.

(b) Figure of Merit of II tube (min 1700)

(c) Availability of auto gated II tube.

(d) Dioptre Setting.

(e) Mean Time Between Failures (MTBF).

**For Uncooled Thermal Imager Based Sensors**

(a) Narrow FOV (Horizontal and Vertical)

(b) Wide FOV (Horizontal and Vertical).

(c) Detector Configuration and
<table>
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<tr>
<th>Ser</th>
<th>Requirements</th>
<th>Parameters</th>
<th>Remarks</th>
</tr>
</thead>
<tbody>
<tr>
<td>11.</td>
<td>Power</td>
<td>(a) Compatibility with commercially available batteries which are rechargeable and integral (not separated from) to the main unit.</td>
<td>Vendor to specify.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>(b) Power consumption rate of the night vision device.</td>
<td>Vendor to specify.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>(c) Time period for which the HMNVD can remain continuously switched ‘ON’ on single charge.</td>
<td>Vendor to specify.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>(d) Availability of auto off arrangement for power when night vision device is flipped up.</td>
<td>Vendor to specify.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>(e) Ready time (in secs) required for the HMNVD system to shift from standby to operational state.</td>
<td>Vendor to specify.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>(f) Availability of ON/OFF switch integral to and not separate from the main unit.</td>
<td>Vendor to specify.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>(g) Availability of integral real time battery status indicator on HMNVD main unit screen with low battery indication.</td>
<td>Vendor to specify.</td>
</tr>
<tr>
<td>12.</td>
<td>Gain, Brightness and Contrast Control</td>
<td>(h) Availability of gain, brightness and contrast control.</td>
<td>Vendor to specify.</td>
</tr>
<tr>
<td>13.</td>
<td>Detection Recognition Identification (DRI) Range</td>
<td>Ranges of detection, recognition and identification of the following:- (i) Human being (moving and stationary). (ii) Group of two or more human beings (moving and</td>
<td></td>
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<tr>
<td></td>
<td></td>
<td></td>
<td>Vendor to specify.</td>
</tr>
<tr>
<td>Ser</td>
<td>Requirements</td>
<td>Parameters</td>
<td>Remarks</td>
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<td></td>
<td>stationary) in non contrasting battle fatigues.</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>(iii) Moving and Stationary small dhows/ speed boats in harbour and at sea.</td>
<td></td>
</tr>
<tr>
<td>15.</td>
<td>Contrast</td>
<td>Availability of black hot/ white hot pallets and mechanism for Black Hot/ White Hot polarity change in the event HMNVD is uncooled TI based.</td>
<td>Vendor to specify.</td>
</tr>
<tr>
<td>16.</td>
<td>Effectiveness</td>
<td>(a) Effectiveness in fog, dust and smoke obscuration.</td>
<td>Vendor to specify.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>(b) Effective in dark (no light), starlit (no moon) and moonlit conditions</td>
<td>Vendor to specify.</td>
</tr>
<tr>
<td>17.</td>
<td>Operating Temperature</td>
<td>Operating temperature.</td>
<td>Vendor to specify.</td>
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</table>

**Maintenance and Design**

<table>
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<tr>
<th>Ser</th>
<th>Requirements</th>
<th>Parameters</th>
<th>Remarks</th>
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</thead>
<tbody>
<tr>
<td>18.</td>
<td>Design configuration</td>
<td>Modular in configuration so as to ensure quick and easy replacement of unserviceable components.</td>
<td>Vendor to specify.</td>
</tr>
<tr>
<td>19.</td>
<td>Lens Replacement</td>
<td>Availability of easily changeable and interchangeable objective lens.</td>
<td>Vendor to specify.</td>
</tr>
<tr>
<td>20.</td>
<td>Maintenance Schedules</td>
<td>Maintenance schedules for the HMNVD (Type and duration only).</td>
<td>Vendor to specify.</td>
</tr>
<tr>
<td>21.</td>
<td>Upgradation</td>
<td>Availability of provision for upgradation of the HMNVE.</td>
<td>Vendor to specify.</td>
</tr>
</tbody>
</table>
| 22. | Specifications | Specifications being followed wrt:-
(a) Environmental Testing  
(b) Water Proofing/withstanding salt/ sea spray.
(c) Reliability of Electronic Equipment.
(d) Design of Electronic Equipment.
(e) Electromagnetic Effects.
(f) Shock and Vibration Testing. | Vendor to specify. |
<table>
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<tr>
<th>Training and Documentation</th>
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<tbody>
<tr>
<td><strong>24. Training</strong></td>
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<tr>
<td><strong>25. Documentation</strong></td>
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</tbody>
</table>
Appendix B
(Refers to Sub-Para 8(a))

INFORMATION PROFORMA
(INDIAN VENDORS)

1. **Name, Address and Unique ID (if any) of the Vendor/ Company/ Firm.**

   (Company profile, in brief to be attached. In the eventuality of the firm emerging as L1, Contract will be concluded in the **name and address** of the firm, as indicated here). Vendors are to submit an undertaking that any subsequent proposal for change in name of firm or address, will be intimated to IHQ MoD(N) at the first available opportunity and supporting documents furnished within five working days of approval by relevant competent authority.

2. **Type (Tick the relevant category).**

   Original Equipment Manufacturer (OEM) Yes/ No
   Authorised Vendor of Foreign Firm Yes/ No (attach details, if yes)
   Others (give specific details)

3. **Contact Details.**

   Postal Address: ____________________________
   City: ___________________ State: ____________
   Pin Code: _______________ Tele: ______________
   Fax: ___________________ URL/ Web Site: ______________

4. **Local Branch/ Liaison Office in Delhi (if any)**

   Name & Address: ____________________________
   Pin Code: _______________ Tel: ______________ Fax: ______________ Email: ______________

5. **Financial Details.**

   (a) Category of Industry (Large/ Medium/ Small Scale): ________________
   (b) Annual Turnover : ________________ (in INR)
   (c) Number of employees in firm : ________________________________
   (d) Details of manufacturing infrastructure : ________________________________
(e) Earlier contracts with Indian Ministry of Defence/ Government agencies:

<table>
<thead>
<tr>
<th>Contract Number</th>
<th>Equipment</th>
<th>Quantity</th>
<th>Cost</th>
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<tr>
<th>Name of Agency</th>
<th>Certification</th>
<th>Applicable from (Date &amp; Year)</th>
<th>Valid till (Date &amp; Year)</th>
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7. Details of Registration.

<table>
<thead>
<tr>
<th>Agency</th>
<th>Registration Number</th>
<th>Validity (Date)</th>
<th>Equipment</th>
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<tbody>
<tr>
<td>DGS&amp;D</td>
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<td>DGQA/ DGAQA/ DGNAI</td>
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<td>OFB</td>
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<td>DRDO</td>
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<tr>
<td>Any other Govt. Agency</td>
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8. Membership of FICCI/ ASSOCHAM/ CII or other Industrial Associations.

Name of Organisation: __________________

Membership Number: __________________

9. Equipment/ Product Profile (to be submitted for each product separately)

(a) Name of Product: ________________________________
   (IDDMM Capability be indicated against the product)
   (Should be given category wise for e.g. all products under night vision devices to be mentioned together)

(b) Description (attach technical literature): ________________________________

(c) Whether OEM or Integrator: ________________________________

(d) Name and address of Foreign collaborator (if any): ________________________________

(e) Industrial Licence Number: ________________________________

(f) Indigenous component of the product (in percentage): ________________________________
(g) Status (in service/ design & development stage): ________________

(h) Product capacity per annum: ________________________________

(j) Countries/ agencies where equipment supplied earlier (give details of quantity supplied): ________________________________

(k) Estimated price of the equipment: ________________

10. Alternatives for meeting the objectives of the equipment set forth in the RFI.

11. Any other relevant information: ________________________________

12. **Declaration.**

(a) It is certified that the above information is true and any changes will be intimated within five (05) working days of occurrence.

(b) It is certified that design and development is indigenous and belongs to _________ (Vendor) and/ or _________ (its Indian sub vendor). The Indigenous Content in the said equipment is _________% as on date and is likely to be raised to _________% by (date). The certification for the same is enclosed.

(c) It is certified that the complete set of design and production drawings are available and source code for all software applications/ programmes are also available with _________ Vendor and that these would be produced for verification when required.

**Note:** Certification for 12 (b) and 12 (c) is required only if claiming IDDM category at Sub- Para 5 (d) of RFI Part I.

(d) It is certified that in the past that _________(name of firm) has never been banned/ debarred from business dealings with MoD/GOI/ any other Government organisation and that there is no inquiry going on by CBI/ ED/ any other Government agency against the firm.

**Note:** Para 44 and Appendix F to Chapter II DPP 2016 may be referred.

(Authorised Signatory)
INFORMATION PROFORMA (FOREIGN VENDORS)

1. **Name, Address and Unique ID (if any) of the Vendor/ Company/ Firm.**
   ___________________________________________
   (Company profile, in brief to be attached. In the eventuality of the firm emerging as L1, Contract will be concluded in the name and address of the firm, as indicated here). Vendors are to submit an undertaking that any subsequent proposal for change in name of firm or address, will be intimated to IHQ MoD(N) at the first available opportunity and supporting documents furnished within five working days of approval by relevant competent authority.

2. **Type (Tick the relevant category).**
   
   Original Equipment Manufacturer (OEM) Yes/ No
   
   Government sponsored Export Agency Yes/ No (Details of registration to be provided)
   
   Authorised Vendor of OEM Yes/ No (give specific details)

3. **Contact Details.**
   
   Postal Address : ___________________________________________
   
   City : ____________________ State : _________________________
   
   Country : _______________ Pin/ Zip Code : _________________
   
   Tele : __________________ Fax : _________________
   
   URL/ Website : __________________ Email : _________________

4. **Local Branch/ Liaison Office/Authorised Representatives, in India (if any).**

   Name & Address : ___________________________________________
   
   City: ____________________ Province: _______________________
   
   Pin Code: ________________ Tel: ______________ Fax: __________
   
   Email : __________________

5. **Financial Details.**
   
   (a) Annual Turnover : __________________USD
   
   (b) Number of employees in firm : __________________
   
   (c) Details of manufacturing infrastructure available : _____________
(d) Earlier contracts with Indian Ministry of Defence/ Government agencies:

<table>
<thead>
<tr>
<th>Agency</th>
<th>Contract Number</th>
<th>Equipment</th>
<th>Quantity</th>
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6. **Certification by Quality Assurance Organisation (if Applicable).**

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<tr>
<th>Name of Agency</th>
<th>Certification</th>
<th>Applicable from (Date &amp; Year)</th>
<th>Valid till (Date &amp; Year)</th>
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</tbody>
</table>

7. **Equipment/ Product Profile (to be submitted for each product separately).**

(a) Name of Product : ________________________________
(Should be given category wise for e.g. all products under night vision devices to be mentioned together)

(b) Description (attach technical literature) : ___________________________

(c) Whether OEM or Integrator : ________________________________

(d) Status (in service/ design development stage) : ___________________

(e) Production capacity per annum : ________________________________

(f) Countries where equipment is in service: ____________________________

(g) Whether export clearance is required from respective Government: _____

(h) Any collaboration/ joint venture/ co production/ authorised dealer with Indian Industry (give details):

Name & Address : ________________________________

Tel: __________________ Fax: __________________

(j) Estimated price of the equipment : ________________________________

8. Alternatives for meeting the objectives of the equipment set forth in the RFI.

9. Any other relevant information : ________________________________
10. **Declaration.** It is certifies that :-

(a) It is certified that the above information is true and any changes will be intimated within five (05) working days of occurrence.

(b) The_________ (name of firm) has never been banned/ debarred from business dealings with MoD/GOI/ any other Government organisation and that there is no inquiry going on by CBI/ ED/ any other Government agency against the firm.

*Note:* Para 44 and Appendix F to Chapter II DPP 2016 may be referred.

**(Authorised Signatory)**