

DIRECTOR GENERAL, PROJECT SEABIRD, IHQ-MOD, NEW DELHI

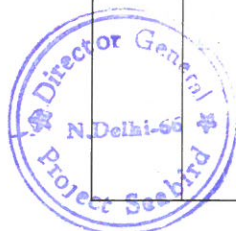
REQUEST FOR QUALIFICATION (RFQ) PROVISION OF INFRASTRUCTURE WORKS CONSISTING OF ROADS & BRIDGES, DRAINS, WATER SUPPLY, SEWERAGE, SLOPE PROTECTION, WASTE MANAGEMENT, POWER SYSTEM INCLUDING WATER AND SEWAGE TREATMENT PLANTS AT NAVAL BASE KARWAR UNDER OTHER WORKS PACKAGE (PMC01)

RFQ NO. DG/SB/PMC01/1 OF 2018  
EMPLOYER'S RESPONSE TO QUERIES

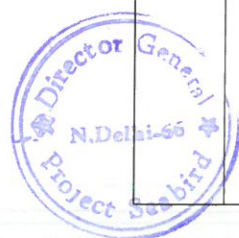
New S. No.	RFQ Reference Section/ Clause No.	As provided by the Tenderer			Employer's Response
		Reference to RFQ Document	Existing Provision in the RFQ Document	Clarification Sought	
(1)	(2)	(3)	(4)	(5)	(6)
1	Section 3, Criteria No. 3.1 Pg. 27 of 104	Clause No. 3.1 Page No. 27	Financial capabilities Last 05 years	FE 2016-17 to be considered as last financial year.	Provision(s) of the RFQ Document (Criteria No. 3.1) read with Note 1 & 2 of FORM-09: FIN-1 shall prevail.  Notwithstanding the above, it is clarified that if the most recent set of Audited Balance Sheet or the Financial Statement, as the case may be, is for a period earlier than 12 months from the date of Application, the Applicant is required to submit a certificate from the Statutory Auditors of the Applicant stating that the most recent financial year accounts of the Applicant have not been audited till the Application Due Date.
2	Section 3, Criteria No. 3.1, 3.2 Pg. 27 to 30 of 104 and 78 of 104 (Note 1.)	Clause No. 3.1,3.2 Page No. 27 of 104 and 78 of 104	<b>3.1 Financial Capabilities</b> Financial Statement of last 5 (five) financial years shall be submitted.  <b>Form No 9: Note point no 1:</b> Year 1 will be latest completed financial year, preceding the application due date	With reference to this point we would like to clarify that as we are private limited company and our books of accounts closer of financial year takes times and unaudited or provisional figures for 2017-18 would not be generated or freeze and even cannot be certificated by our auditors and certificate cannot be given so request to remove it. In this case we request you to consider figures of financial year of last five years as 2016-17, 2015-16, 2014-15, 2013-14 and 2012-11 in larger interest of project and competitive bidding.	
3	Section 3, Criteria No. 2.1, 2.2 & 2.3 Pg. 25 of 104 (Foot Note 6)	Note 6 Page No. 25	FORM-05(A), (B) and (C) should be duly certified by the Statutory Auditors of the Applicant	Since Statutory auditors will not certify details like litigation history we request you to accept the certificate issued by Chartered Accountant	The Statutory Auditors do certify such details sought through Form 5A, 5B, 5C, 9, 10, 11 & 12.  Provisions of the RFQ Document shall prevail.
4	Section 3, Criteria No. 3.1, 3.2, 3.3 and Section 7 FORM-09, 10, 12, Pg. 27 to 30 of 104 and 75 to 86 of 104	Clause No. 3.1,3.2 Page No. 27 of 104	Financial Situation and performance	As per Financial situation and related Form 9, Form 10 & Form 12 are to be certified by Statutory Auditors. We request you to allow the above forms to be certified by Chartered Accountant.	
	Section 7, FORM-11	Clause No. 3.3 Page No. 30 of 104	Form 11 Current Contract Commitments (CCC)	As per the tender conditions the list of current commitment has to be certified by the statutory auditors. As you may be aware that we are private	



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	Pg. 81 to 84 of 104	and 81 of 104		limited company and our list of current commitment is very exhaustive. Also the form 11 CCC given in the tender is very elaborate and to provide all this information for numerous projects is not possible. Hence we request to modify the format as per general bidding standard of infrastructure project throughout India. We are attaching the format of current commitment used by NHAI and major government bodies for your reference. We also request you to allow the Form 11 to be certified by Chartered Accountant instead of Statutory Auditors.	
6	Section 7, FORM-11: CCC Note 5. Pg. 84 of 104	Form 11-CCC Note 5 Page No. 81-84	The financial data in above prescribed format (FORM-11: CCC) shall be certified by the Statutory Auditors of the Applicant or in case the accounts of the Applicant are not required to be statutorily audited. certified in accordance with local legislation	Since Statutory Auditors will not certify details like balance commitments and completion dates etc,we request you to accept the certificate issued by Chartered Accountant	
7	Section 3, Criteria No. 4.1 (Foot Note 10) Pg. 30 of 104	Clause No. 4.1 Page No. 30 of 104	General Construction Experience Form 06 should be duly certified by the Statutory Auditors.	We understand that certification of Form 06 from statutory auditors is not mandatory and the bidder can submit the notarised copies of work order/LOI/LOA/Client certificate duly signed and stamped by the authorised representative of the applicant. Please confirm.	Confirmed.
8	Section 3, Criteria No. 4.2 Pg. 31 - 32 of 104	Clause No. 4.2 Page No. 31-32	Similar Works Experience	Elaboration of Similar works meaning??	The definition of "Similar Work (s)" is amply clear at Criteria No. 4.2 of Section-3 of the RFQ Document. Provisions of the RFQ Document read along with S. No. 6 of Addendum No. 1 dated 18-06-2018 shall prevail.
9	Section 3, Criteria No. 4.2 Pg. 31 - 32 of 104	Section 3 Clause 4.2 Page No. 32	"Similar Works(s)" means project or any combination of project(s) such as Construction of 'Road Project' and / or 'Bridge Project' and/ or 'Water supply project' and /or 'Lift Irrigation Project' and /or 'Township Project' and /or 'Special Economic Zone Project' and /or 'Technology park project' and/ or 'Industrial Estate/ Park Project' and/ or 'Airport Project' and /or 'Logistic Park Project' and / or 'Electrical works comprising of procurement , installation and commissioning of power distribution cables and	Request you to consider Power plant, Steel plant projects under similar works which are also having similar nature of works as part of the scope of works executed	Provisions of the RFQ Document read along with S. No. 6 of Addendum No. 1 dated 18-06-2018 shall prevail. Notwithstanding the above, it is clarified that the value of "Similar Work(s)", as defined in Criteria no. 4.2, if available in Power Plant or Steel Plant or Hydro Power Plant Projects or Power Transmission & Distribution Projects or in



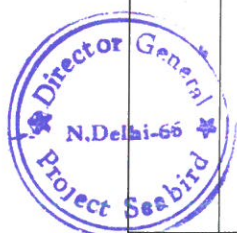
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(1)	(2)	(3)	(4)	(5)	(6)
			substation(s)''		any other kind of Projects, shall be considered. In such cases, the Applicant shall submit the cost breakup with details of components comprising Similar Work(s) in such contracts, duly certified by the respective client.
10	Section 3, Criteria No. 4.2 Pg. 31 - 32 of 104	Section 3 Clause 4.2 Page No. 32	''Similar Works(s)'' means project or any combination of project(s) such as Construction of 'Road Project' and / or 'Bridge Project' and/ or 'Water supply project' and /or 'Lift Irrigation Project' and /or 'Township Project' and /or 'Special Economic Zone Project' and /or 'Technology park project' and/ or 'Industrial Estate/ Park Project' and/ or 'Airport Project' and /or 'Logistic Park Project' and / or 'Electrical works comprising of procurement , installation and commissioning of power distribution cables and substation(s)''	We understand that Power Transmission and distribution projects also qualify under similar works. Please confirm	
11	Section 3, Criteria No. 4.2 Pg. 31-32 of 104	Section 3 CriteriaNo. 4.2 Page No. 32	''Similar Work (s)'' means project or any combination of projects(s) such as Construction of 'Road Project' and / or 'Bridge Project' and / or 'Water Supply Project' and / or 'Lift Irrigation Project' and / or 'Township Project' and / or 'Special Economic Zone Project' and / or 'Technology Park Project' and / or 'Industrial Estate/Park Project' and / or 'Airport Project' and / or 'Logistic Park Project' and / or 'Electrical works comprising of procurement, installation and commissioning of power distribution cables and substation(s)'.	We understand ''Similar Work (s)'' shall also include Hydro Power Plants. Please confirm	
12	Section 3, Criteria No. 4.2 Pg. 31-32 of 104	Section 3, Eligibility & Qualification Criteria No4.2 Page No. 31	Similar Works Experience	Bidder requests you to consider 'completed' as well as 'Substantially completed' projects' experience.  It may be worthwhile to mention that you, in your tenders for earlier projects like MWC-2 & MWC-3, have yourselves stipulated required experience as 'completed' and/or 'substantially completed' projects in the specified PQ criteria.  Please confirm.	
13	Section 3, Criteria No. 4.2 Pg. 31-32 of 104	Section-3-Eligibility and Qualification Criteria. Criteria 4.2-Similar Work Experience	<b>Document Clause</b> <b>4.2 Similar Work (s) Experience:</b> A minimum number <sup>12</sup> of similar works specified below that have been successfully Completed <sup>13</sup> as a prime contractor or Joint venture member <sup>14</sup> , or subcontractor <sup>14</sup> from 1st April 2011 till Application	<b>Required relaxation:</b> We request you to modify criteria as per CPWD / PWD as mentioned below:-  We hereby request you to kindly consider the similar work experience of one contract as substantially completed i.e 90% or more completed as a prime	



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		Page No. 31-32	Due Date. Must meet the requirement of at least 1 (one) contract of minimum value of Rs. 664 (INR Six Hundred Sixty Four) Crore;-----	contractor or joint venture member or sub-contractor.	
14	Section 3, Criteria No. 4.2 Pg. 31-32 of 104	Section-3-Eligibility and Qualification Criteria. Criteria 4.2-Similar Work Experience Page No. 31-32	A minimum number of similar works specified under criteria 4.2 that have been successfully completed as a prime contractor or joint venture member, or sub-contractor from 1st April 2011 till Application Due Date	We request you to also consider project under substantial completion (>90% completed) as eligible projects.	
15	Section 3, Criteria No. 4.2 Pg. 31 to 32 of 104	Section 3 Criteria No. 4.2 Page No. 31, 32	Must meet the requirement of <b>at least 1 (one) contract of minimum value of Rs. 664</b> (INR Six Hundred Sixty Four) Crore; OR Must meet the requirement of <b>at least 2 (two) contracts each of minimum value of Rs. 415</b> (INR Four Hundred Fifteen) Crore; OR Must meet the requirement of at least 3 (three) contracts each of minimum value of Rs. 332 (INR Three Hundred Thirty Two) Crore;	In order to have wider participation, we request you to amend the Qualification Criteria as given below: Must meet the requirement of at least 1 (one) contract of minimum value of Rs. 500 (INR Five Hundred) Crore; OR Must meet the requirement of at least 2 (two) contracts each of minimum value of Rs. 350 (INR Three Hundred Fifty) Crore; OR Must meet the requirement of at least 3 (three) contracts each of minimum value of Rs. 200 (INR Two Hundred) Crore; OR Alternatively, we request you to allow Joint Venture/Consortium bids as well.	Provisions of the RFQ Document shall prevail.
16	Section 3, Criteria No. 4.3 Pg. 33 to 36 of 104	Section-3-Eligibility and Qualification Criteria Under Criteria 4.3 Construction Experience in Key activities Page No. 33-34	For the above and/or any other contracts completed and under implementation as prime contractor, joint venture member, or sub-contract from 1 <sup>st</sup> April 2011 till Application due date, a minimum construction experience in the following key construction activities. Sub criteria Under the criteria 4.3 for Key Construction Activities- Successfully completed	We feel there is ambiguity in both the criteria as main clause allows under implementation project also. However sub clause of Key activities only completed construction works are eligible. We understand that projects under virtual completion will also be consider to fulfil criteria 4.3 <b>Kindly confirm</b>	Provision of the RFQ Document shall prevail. It is further clarified that the 'Construction Experience in Key Activities' can be substantiated through contracts, both, completed and/or under implementation, provided, the Key Construction Activity(ies) as stated in RFQ Document, has been successfully completed. Such



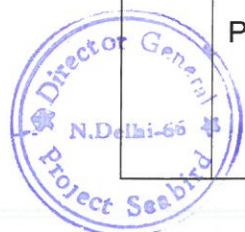
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			construction works.		'successful completion' shall be considered only when the respective client's certificate pertaining to successful completion of such Key Construction Activity(ies) is submitted by the Applicant.
17	Section 3, Criteria No. 4.3 Pg. 34 to 35 of 104	Section 3, Eligibility & Qualification Criteria No 4.3 Page No. 34	Key Construction Activity No. 2.	<p>You would appreciate that many "Water / Sewerage" projects would include pipe line network, Treatment Plant and Pumping stations; whereas many such projects would include Network only excluding Treatment plant and/or others components.</p> <p>Bidder understands that the intention of such clause is to ascertain experience of bidders in construction of such components of work.</p> <p>Hence bidder requests to consider relevant construction experience only irrespective of the number of projects.</p> <p>Please consider and accept.</p>	<p>This criterion has been amended.</p> <p>Provisions of the RFQ Document read along with S. No. 4 &amp;9of Addendum No. 1 dated 18-06-2018 shall prevail.</p> <p>It is further clarified that experience can be substantiated with any combination of components of activity in a maximum of three different contracts. No Applicant, however, shall be allowed to combine his experience with proposed Specialised Subcontractor.</p>
18	Section 3, Criteria No. 4.3 Pg. 34 to 35 of 104	Clause No. 4.3 Page No. 34 of 104	Key Construction Activity No 2: Successfully completed construction and laying of 16 kms of water/sewerage pipe network of diameter and above with associated pumping stations and storage reservoirs in one or more but not exceeding three(03) contracts.	<p>Please clarify whether all key activities components like water/ sewerage pipe network, pumping stations and storage reservoirs experience can be in three different projects or it has to be in single project. For example if we have experience of 16 kms water/sewerage pipe along with pumping station in one single project and storage reservoir project in different project. Please confirm.</p>	<p>This criterion has been amended.</p> <p>Confirmed, subject to amended criteria.</p> <p>Please refer S. No. 4 &amp; 9 of Addendum No. 1 dated 18-06-2018.</p> <p>It is further clarified that experience can be substantiated with any combination of components of activity in a maximum of three different contracts.</p>
19	Section 3, Criteria No. 4.3 Pg. 35 to 36 of 104	Clause No. 4.3 Page 35 of 104	<b>Key Construction Activity No. 4</b> Successfully completed electrical work comprising of Construction of 33/11 KV Sub-station, installation of 11 KV DG sets and transformers, 33/11 KV switchgear with complete SCADA system and laying of underground cables of 33 KV / 11 KV in any single project.	<p>As all components required in QR do not cover in a single project. Applicant may be allowed to meet the requirements by multiple contracts.</p> <p>Regarding, requirements of DG Sets, you will appreciate that is generally not the standard feature of the substation; however, it is a specific requirement of any client for alternate source of supply. As the applicant has large experience of installation of heavy and sensitive equipment like transformer, we propose the qualification requirement may be changed as under.</p>	<p>This criterion has been amended and a new criterion pertaining to DG Set has been included in the RFQ Document.</p> <p>Provision(s) of the RFQ Document read along with S. No. 3, 4&amp;7 to 13 of Addendum No. 1 dated 18-06-2018 shall prevail.</p> <p>Provisions indicated in the RFQ document are minimum requirements however the applicant's experience if superior than the RFQ requirements shall be considered. No Applicant, however, shall be allowed</p>



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				<p><b>Proposed Clause:</b></p> <p><b>Key Construction Activity No. 4</b></p> <p>Successfully completed electrical work comprising of Construction of <b>minimum</b> 33/11 KV Sub-station, Installation of 11KV DG sets <b>and/ Or</b> transformers, 33/11 KV Switch with complete SCADA System and Laying of Underground cables of 33 KV/11 KV. This requirement can be met by different Projects executed by the Applicant or Subcontractor or Applicant and Subcontractor Jointly.</p>	to combine his experience with proposed Specialised Subcontractor.
20	Section 3, Criteria No. 4.3 Pg. 35 to 36 of 104	Section 3, Eligibility & Qualification Criteria / Clause 4.3 Page No. 35	Key Construction Activity No. 4	<p>You would appreciate that a single project may not have all required stipulated components; whereas the bidder has experience in all items mentioned combined from more than one project.</p> <p>Hence bidder requests to consider experience in all components mentioned combined from more than one projects.</p> <p>Please consider and accept.</p>	<p>This criterion has been amended.</p> <p>Provision(s) of the RFQ Document read along with S. No. 3, 4&amp;7 to 13 of Addendum No. 1 dated 18-06-2018 shall prevail.</p>
21	Section 3, Criteria No. 4.3 Pg. 35 to 36 of 104	Clause No. 4.3 Page No. 35 of 104	Key Construction Activity No 4 : Successfully completed electrical work comprising of construction of 33/11 KV sub-station, installation of 11KV DG sets and transformers, 33/11 KV switchgear with complete SCADA system and laying of underground cables of 33KV/11 KV in any single project.	<p>The prequalification asked for electrical scope of work is very comprehensive and hence we request you to allow experience one or more but not exceeding three(03) contracts. Please modify the clause as</p> <p><b>"Successfully completed electrical work comprising of construction of 33/11 KV sub-station, installation of 11KV DG sets and transformers, 33/11 KV switchgear with complete SCADA system and laying of underground cables of 33KV/11 KV in one or more but not exceeding three(03) contracts."</b></p>	
22	Section 3, Criteria No. 4.3 Pg. 35 to 36 of 104	Section-3-Eligibility and Qualification Criteria under Criteria 4.3-Key Construction Activity No 4 Page No. 35-36	Successfully completed Electrical work comprising of Construction of 33/11 KV sub-station, installation of 11 KV DG sets and transformers , 33/11 KV switchgear with complete SCADA system and laying of underground cables of 33 KV/11kV in any single Project	We request you to consider this criterion from <b>Multiple Contracts (at least 3 projects) as the same is allowed in Key construction Activity no. 2</b>	



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23	Section 2, Sub-clause 2.2.4(a) Pg. 13 of 104	Clause No. 2.2.4(a) Page No. 12 of 104	Not more than one (01) specialised subcontractor shall be considered for one key construction activity described in Criteria No. 4.3 of section 3 :Eligibility and Qualification criteria	The prequalification asked for electrical scope of work is very comprehensive and there are very limited subcontractors who qualify for the criteria of Key Construction Activity No 4, hence we request you to allow minimum two (02) specialised subcontractor to satisfy the requirement for Key Construction Activity No 4 only.	No Applicant shall be allowed to combine experience of, and / or propose, two (02) Specialised Subcontractors for the same Key Construction Activity.  Provision(s) of the RFQ Document read along with ITA 2.2.4, and S. No. 3, 4 & 7 to 13 of Addendum No. 1 dated 18-06-2018 shall prevail.
24	Section 3, Criteria No. 4.3 Pg. 33 to 36 of 104	Clause No. 4.3 Page No. 33 of 104	<b>Construction experience in key Activities</b> Key Construction Activity No. 1,2,3& 4. The above requirement can also be met through Specialised Contractor	As per compliance requirement the Construction experience in key Activities has to be satisfied by applicant don't have the qualification they can also propose specialised subcontractor for only two (02) out of four (04) activities.  <b>We request you to allow the compliance requirement for experience of Key Construction Activities to be meet cumulatively/jointly by the applicant and the specialised subcontractor.</b> For eg; If the Applicant has experience of 10 kms of water/sewerage pipe network of diameter and above with associated pumping stations they can propose specialised contractor for remaining 6 kms to meet the requirement.	No Applicant shall be allowed to combine his experience with proposed Specialised Subcontractor. Moreover, no Applicant shall be allowed to combine experience of, and / or propose, two (02) Specialised Subcontractors for the same Key Construction Activity.  Provisions of the RFQ Document read along with S. No. 3, 4 & 7 to 13 of Addendum No. 1 dated 18-06-2018 shall prevail.
25	Section 3, Criteria No. 4.3 Pg. 34 to 35 of 104	Section 3, Eligibility & Qualification Criteria No 4.3 Page No. 34	<b>Document Clause</b>  <b>4.3 Key Construction Activity No. 4:</b>  Successfully completed electrical work comprising of Construction of 33/11 KV Sub-station installation of 11 KV DG Sets and transformer, 33/11 KV switchgear with Complete SCADA system and laying of underground cables of 33 KV/11 KV in any single project.	<b>Required relaxation:</b>  We request you to modify criteria as per mentioned below:-  Construction of 33/11 KV Sub-station installation of 11 KV DG Sets and transformer, 33/11 KV switchgear with Complete SCADA system and laying of underground cables <b>or cable tranches</b> of 33 KV/11 KV in any single project.	The experience in civil works for 'cable trenches' without provision of cable laying shall not be considered.  Also, this criterion has been amended.  Provisions of the RFQ Document read along with S. No. 3, 4 & 7 to 13 of Addendum No. 1 dated 18-06-2018 shall prevail.
26	Section 6, Sub-clause 6.3 Pg. 41 – 42 of 104	Sr. no. 6.3 of Section 6	...possibility of some unidentified utilities being detected by the Contractor during the course of Data Collection or during the construction. If any utilities are required to be diverted or altered in order to carry out the subject works, then this shall be the responsibility of the Contractor.	Please confirm whether contractor will be paid separately for utility shifting.	This shall be addressed in the Tender Documents.



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27	Section 6, Sub-clause 6.4 Pg. 42 of 104	Sr. no. 6.4 of Section 6	The allowed construction period for the works to be performed and completed ready for use by the Employer under this contract package shall be 36 months from the date of contract award.	We request employer that commencement date of construction period shall be reckoned from 28 days from the date of signing of contract agreement Or as per appointed date after fulfilment of conditions precedent by Employer.	The provision has been amended and the allowed construction period shall begin from the commencement date. The 'Commencement Date' shall be defined in Tender Documents.  Please refer to S. no. 15 of Addendum No. 01 dated 18-06-2018.
28	General	General	Goods and Service Tax	Kindly clarify which party will bear the effect of change in rates of GST on this project?	This shall be addressed in Tender Document.
29	General	General	Status of Environmental Clearance	Kindly clarify the status of Environmental Clearance for this project.	The Environmental Clearance has been obtained from MoEF by the Employer. The details of clearance will further be provided in Tender Document.
30	General	General	Land Acquisition	Please provide us with present status of Land Acquisition for this project.	The required land for execution of project has already been acquired.
31	General	General	Right of Way	We understand that Project site is free from all encumbrances, encroachment and have sufficient ROW. Please confirm.	All construction will be done in the land acquired for the project. This shall be further addressed in Tender Document.
32	General	-	RFQ Document Purchase cost	We understand that there is no RFQ Document purchase cost.  Kindly Confirm.	Confirmed.
33	Section 2, Sub-clause 2.2.4(a) Pg. 13 of 104	2.2.4 (b) Page No. 13	The Specialised Subcontractor(s) can be proposed by the Applicants for ONLY any two (02) out of the four (04) key construction activities described in Criteria no. 4.3 of the Section 3: Eligibility and Qualification Criteria, and such Specialised Subcontractor(s) shall also meet the corresponding qualification requirements.	Considering all Key activities from different fields we request you to modified the clause as  The Specialised Subcontractor(s) can be proposed by the Applicants for ONLY any Three (03) out of the four (04) key construction activities described in Criteria No. 4.3 of the Section 3: Eligibility and Qualification Criteria, and such Specialised Subcontractor(s) shall also meet the corresponding requirements.	This ITA 2.2.4(b) has been amended.  Please refer S. No. 3 of Addendum No. 1 dated 18-06-2018.
34	Section 3, Criteria No. 4.2 Pg. 31 to 32 of 104	4.2 Page No. 31	A minimum number of similar works specified below that have been completed as prime contractor or joint venture member or subcontractor from 1 <sup>st</sup> April 2011 till Application due date.	Kindly clarify 90% completed works with cost of completed portion more than required amount as per tender document shall be considered or not.	Response same as to Query no. 12





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35	Section 3, Criteria No. 4.2 Pg. 31 to 32 of 104	4.2 Page no. 31	A minimum number of similar works specified below that have been completed as prime contractor or joint venture member or subcontractor from 1 <sup>st</sup> April 2011 till Application due date.	In PPP projects completion certificates only given without specify scope of works and key activities involved.  Kindly clarify in such cases scope of works as provided in Concession Agreement shall be considered.	The Applicant may submit adequate number of supporting document(s), including but not limited to copy of LOI, LOA, WO, client certificate, JV agreement or MoU, extract of contract and/or extract of principal contract etc. to substantiate his experience in "Similar Work(s)". However, as per RFQ provisions, the works completed in any capacity other than prime contractor or joint venture member or subcontractor shall not be considered.  It is further clarified that wherever the applicant has experience in capacity of 'joint venture member' in a contract, such 'joint venture' should be a prime contractor or subcontractor only in the contract.
36	Section 3, Criteria No. 4.2 Pg. 31 to 32 of 104	4.2 Page no. 32	" <b>Similar Work(s)</b> " means project or any combination of projects(s) such as Construction of 'Road Project' and / or 'Bridge Project' and / or 'Water Supply Project' and / or 'Lift Irrigation Project' and / or 'Township Project' and / or 'Special Economic Zone Project' and / or 'Technology Park Project' and / or 'Industrial Estate/Park Project' and / or 'Airport Project' and / or 'Logistic Park Project' and / or 'Electrical works comprising of procurement, installation and commissioning of power distribution cables and substation(s)'."	Kindly clarify certificate from Concessionaire of government works on PPP basis shall be considered.	The Applicant may submit adequate number of supporting document(s), including but not limited to copy of LOI, LOA, WO, client certificate, JV agreement or MoU, extract of contract and/or extract of principal contract etc. to substantiate his experience in "Similar Work(s)". However, as per RFQ provisions, the works completed in any capacity other than prime contractor or joint venture member or subcontractor shall not be considered.  It is further clarified that wherever the applicant has experience in capacity of 'joint venture member' in a contract, such 'joint venture' should be a prime contractor or subcontractor only in the contract.
37	Section 3, Criteria No. 4.3 Pg. 33 to 36 of 104	4.3 Page no. 33	Construction Experience in Key Activities	Kindly clarify if key activities of required values completed in any ongoing project shall be considered or not.	Response same as to Query no. 16



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(1)	(2)	(3)	(4)	(5)	(6)
38	Section 3, Criteria No. 4.3 Pg. 34 to 35 of 104	4.3 Page no. 34 & 35	<b>Key Construction Activity No. 2:</b> Successfully completed construction and laying of 16 Km of Water / sewerage pipe network of diameter 200 mm and above with associated pumping stations and storage reservoirs in one or more but not exceeding Three (03) Contracts.	We completed construction and laying of 16 Km of Water / sewerage pipe network of diameter 200 mm in one contract, pumping stations in second contract and storage reservoir in third contract.  Kindly clarify shall it be considered.	Response same as to Query no. 17
39	Section 3, Criteria No. 4.2 Pg. 31 to 32 of 104	4.2 Page #31 of 104 Section-33	Similar work (s) experience A minimum number of similar works specified .....that have been successfully completed as a prime contractor or joint venture member of sub-contractor from 1 <sup>st</sup> April till application due date.  Must meet the requirement of at least 1(one) contract of minimum value of Rs. 664 crore OR  At least 2(two) contracts each of minimum value Rs. 415 cr. OR  At least 3( three) contracts each of minimum value Rs. 332 cr.	The experience as asked for with minimum value would restrict the competition and hence we request you to consider the experience for the similar works amounting to the extent of  Rs. 664 cr. In one project OR  Rs. 415 cr in two projects OR  Rs. 332 cr in three projects ( taking combined value) instead of meeting the minimum value for each contract as specified.  Further, for meeting the experience for similar works, substantially completed project/ works can also be considered.  The condition is accepted by various multilateral funding agencies like World Bank/ ADB/JICA etc.  In order to enhance the competition level we request you to consider and relax the criteria as above.	Provisions of the RFQ Document shall prevail.
40	Section 3, Criteria No. 4.2 Pg. 31 to 32 of 104	4.2 page #31 of 104 Section-3	Similar work (s) experience A minimum number of similar works specified .....that have been successfully completed as a prime contractor or joint venture member of sub-contractor from 1 <sup>st</sup> April till application due date.  Note <b>For the contract under which the applicant participated as a member of a Joint Venture/ consortium, or as sub contractor, only the Applicant's share by value shall be considered to meet the requirement.</b>	In case any project/ work is executed by the agency/ bidder in Joint Venture/ consortium having 50%:50% share <b>can claim the credit for the entire scope of work and value of work completed</b> instead of applicants share by value  We request you to please consider this and confirm.	Provisions of the RFQ Document read along with footnote 14 shall prevail.
41	Section 3, Criteria No. 4.2	4.2 page #31 of 104 Section-3	Similar work (s) experience <b>" Similar work (s)" means project or any</b>	Since Sewage also one of the key component in the total scheme, the experience for large sewerage scheme completed / substantially completed can	This criterion has been amended. However, only 'successfully completed'



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(1)	(2)	(3)	(4)	(5)	(6)
	Pg. 31 to 32 of 104		<b>combination of projects(s) such as construction of Road Project and / or Bridge Project and / or water supply project and / or Lift Irrigation Project and / or Township project and / or special economic zone project and / or.....</b>	also be considered. Request you to kindly consider this requirement to enhance the competition.	works shall be considered. Provisions of the RFQ Document read along with S. No. 6 of Addendum No. 1 dated 18-06-2018 shall prevail.
42	Section 3, Criteria No. 4.3 Pg. 35 to 36 of 104	4.3 page #35 of 104 Section-3	<b>Key Construction Activity No.4</b> Successfully completed electrical work comprising of Construction of 33/11 KV Sub-station installation of 11 KV DG Sets and transformer, 33/11 KV switchgear with Complete SCADA system and laying of underground cables of 33 KV/11 KV in any single project.	We request you to confirm whether the agency who have experience in construction and installation of substation work having capacity of <b>33 KV and above</b> can also be considered to meet the requirement instead of restricting to a particular capacity of substation i.e. 33/11 KV. Kindly consider and confirm.  Further, since all the components / activities mentioned for qualification may not be in single project executed by the agency for electrical works we request you to consider the components in multiple projects instead single project as specified. For instance, in the substation the components of transformers, switchgear and cables, and other electrical components involved and the other components like DG sets, SCADA etc. may not be involved. (DG sets are the part of the complete work and hence the components of DG sets may not be necessary under the experience for Key Construction Activity.  Hence, the experience for complete SCADA system can be considered to meet from the other works.	Provisions indicated in the RFQ document are minimum requirements however the applicant's experience if superior than the RFQ requirements shall be considered. This criterion has been amended and a new criterion pertaining to DG Sets has been included in the RFQ Document.  Provision(s) of the RFQ Document read along with S. No. 3, 4 & 7 to 13 of Addendum No. 1 dated 18-06-2018 shall prevail.
43	Section 2, ITA no. 2.2.1 (h) Pg. 12 of 104  Section 3, Criteria No. 2.1, 2.2, 2.3, 3.1, 3.2 & 3.3 Pg. 25 of 104	Section-3	Certification of forms by Statutory Auditor of the company	As per the requirement specified, all the forms for financial as well as specific construction experience should be certified by the Statutory Auditor of the Applicant.  We request you to consider certifying all the forms by a Chartered Accountant instead of statutory auditor of the firm.  Kindly confirm.	Response same as to Query no. 3



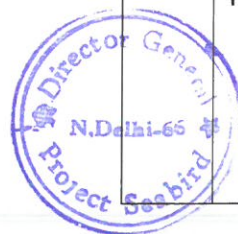
New S. No.	RFQ Reference Section/ Clause No.	As provided by the Tenderer			Employer's Response
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(1)	(2)	(3)	(4)	(5)	(6)
44	Section 2, Sub-clause 2.2.4(a)& 2.2.4(b) Pg. 13 of 104	Section-2	<p><b>Clause (a)</b> Not more than one(1) specialized subcontractors shall be considered for one key construction activity described in criteria No. 4.3 section 3.</p> <p><b>Clause(b)</b> The specialized sub-contractor(s) can be proposed by the applicant for ONLY any two out of the four (4) key construction activities described in criteria 4.3 of section 3 eligibility and qualification criteria.</p>	<p>Clause (a) specified for taking the specialized subcontractor for one key construction activity whereas under clause (b) it is mentioned that subcontractors can be proposed for any two out of 4 key construction activities.</p> <p>Kindly confirm which clause is correct and whether we can take the subcontractor for meeting any of the two key construction activity of 4 activities as specified. Kindly confirm.</p>	<p>Both the clauses (ITAs) are complementary to each other and do not conflict with each other. The number of specialised subcontractor, as may be proposed against any one of the first four construction key activities, has been limited to one (01). In case of construction activity no. 1 to 4, the Applicant is allowed to propose two (02) specialised subcontractors against any two construction activities. The Criteria No. 4.3 of Section-3 has been amended as well.</p> <p>Please refer S. No. 3, 4&amp;7 to 13 of Addendum No. 1 dated 18-06-2018.</p>
45	Section 3, Criteria No. 4.3 Pg. 34 to 35 of 104	4.3 Page 34 of 104	<p><b>Key Construction Activity No. 2</b></p> <p>Successfully completed construction and laying of 16 Km of water / sewerage pipe network of diameter 200 mm and above with the associated pumping stations and storage reservoir in one or more but not exceeding Three (03) Contracts</p>	<p>May kindly confirm if the storm water pipe line of diameter 200 mm and above will also be considered in total pipeline length requirement of 16 Kms.</p>	<p>Not agreed. The experience, expertise and quality envisaged in water pipeline works sewerage pipeline works is not considered as equivalent to that of storm water pipeline works.</p> <p>Provisions of the RFQ Document read along with S. No. 9 of Addendum No. 1 dates 18-06-2018 shall prevail.</p>
46	Section 3, Criteria No. 4.3 Pg. 33 to 36 of 104	FORM-08: EXP-3 Foot notes Pg. 74	<p>For key construction activity no. 1, 3 &amp; 4, in case of Applicant's role in contract is/was as a member of Contractor's/ Sub-contractor's JV, it shall substantiate that the key construction activity was in his scope under the contract. This substantiation could be through the client's certificate or Joint Venture agreement or other appropriate document.</p>	<p>We have executed projects for various customers (Govt./ Private) including our group companies.</p> <p>Since in our group each and every company is independent of its own, we request to consider our experience as an EPC contractors with other companies in our group. We shall substantiate our claim through</p> <p>a. Experience certificate issued by customer b. Work order c. TDS certificates as proof of work being executed by us</p>	<p>This is clarified that if an Applicant has executed construction work for a client company which also happens to be one of its group/ parent/ sister company, the Applicant shall submit adequate supporting documents to substantiate that the contract between them is legally valid, and that the Applicant and such group/ parent/ sister company are separate legal entities.</p> <p>The Applicant may submit adequate number of supporting document(s), including but not limited to copy of LOI, LOA, WO, client certificate, JV agreement or MoU, extract of contract and/or extract of principal contract etc. to substantiate</p>



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					his experience in "Similar Work(s)". However, as per RFQ provisions, the works completed in any capacity other than prime contractor or joint venture member or subcontractor shall not be considered.
47	Section 7 FORM-08 Pg. 74 of 104	FORM-08: EXP-3 Foot notes Pg. 74	For key construction activity no. 1, 3 & 4, in case of Applicant's role in contract is/was as a member of Contractor's/ Sub-contractor's JV, it shall substantiate that the key construction activity was in his scope under the contract. This substantiation could be through the client's certificate or Joint Venture agreement or <b>other appropriate document</b> .	We have executed bridge work of more than 150 m in a project over a river. This project was executed in JV. However the bridge was executed by us "in-house".  Since the JV is an integrated "JV", The overall scope is split in % basis (as per customer format) and customer is able to give certificate for JV but not exclusive to us.  In view of the above we request you to consider the following documents as proof of experience: a. Customer certificate to JV for bridge work b. JV Agreement c. Statutory Auditor certificate for work done d. Letter from JV Partner towards works executed by us	Any variation to scope of JV members after the date of contract signing with client, which is not carrying client's consent or approval, shall not be considered for evaluation of the Applicant's experience.  The experience claimed against key construction activity no. 1, 2, 3, 4 & 5 shall be considered as per provision(s) of the RFQ Document read along with the second last paragraph (of FORM-08) on Page 74 of 104 of the RFQ Document.
48	Section 3, Criteria No. 4.3 Pg. 33to 34 of 104	4.3 Construction Experience in key activities: Pg. 33	<b>Construction Experience in key activities:</b> For the above and / or any other contracts completed and under implementation as prime contractor, joint venture member, or subcontractor from 1st April 2011 till Application Due Date, a minimum construction experience in the following key construction activities	We have executed bridge project which were commissioned in May 2010. However the DLP of the project was completed in April' 2012. Since Contractors responsibility and contract closure is upto the end of DLP, request you to consider this project.	The date of start/ completion of key construction activity shall be considered as per the provision(s) of the RFQ Document read along with the last paragraph (of FORM-08) on Page 74 of 104 of the RFQ Document.
49	General	General	The RFQ (Request for Qualification) uploaded on the <a href="https://www.indiannavy.nic.in/tenders">https://www.indiannavy.nic.in/tenders</a> website is a scan copy.	We request that an editable version of the RFQ may please be shared with the bidders to facilitate filling up of the Forms more easily.	The interested firms can obtain an editable version of the RFQ's Forms by sending a request, on their letterhead, to Employer with a copy of communication to PMC, on the following email addresses:  Employer: <a href="mailto:dgpsb@navy.gov.in">dgpsb@navy.gov.in</a> PMC: <a href="mailto:Praful.marwah@aecom.com">Praful.marwah@aecom.com</a>



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(1)	(2)	(3)	(4)	(5)	(6)
50	Section 3, Criteria No. 4.2 Pg. 31 to 32 of 104	Clause No. 4.3; Key Construction Activity No. 2 Pg. No. 34 of 104	Successfully completed Construction and Laying of 16 Km of Water / Sewerage pipe Network of diameter 200 mm and above with associated Pumping Stations and Storage Reservoirs in One or more but not exceeding Three (03) Contracts.	We have Experience of Laying of Water Transmission of 1600 mm with length of 11.025 Km which forms an integral part of Project with Pumping Stations and Storage Reservoirs. However, the Construction of Pumping Stations and Storage Reservoirs were not in our scope of Contract.  Please clarify if the above experience is eligible for qualification under this clause.	Provisions indicated in the RFQ document are minimum requirements however the applicant's experience if superior than the RFQ requirements shall be considered subject to meeting every aspect of minimum criteria.  This criterion has been amended.  It is further clarified that experience can be substantiated with any combination of components of activity in a maximum of three different contracts.  Provisions of the RFQ Document read along with S. No. 3, 4 & 9 of Addendum No. 1 dated 18-06-2018 shall prevail.
51	Section 3, Criteria No. 4.2 Pg. 31 to 32 of 104	Clause No. 4.3; Key Construction Activity No. 2 Pg. No. 34 of 104	Successfully completed Construction and Laying of 16 Km of Water / Sewerage pipe Network of diameter 200 mm and above with associated Pumping Stations and Storage Reservoirs in One or more but not exceeding Three (03) Contracts.	We have Experience of Laying of Water Transmission of 1600 mm with length of 11.025 Km. For balance work experience we wish to take experience of suitable Specialist Sub-Contractor.  Please clarify if the above modality is eligible for qualification under this clause.	No Applicant shall be allowed to combine his experience with proposed Specialised Subcontractor.  Provisions of the RFQ Document read along with S. No. 3, 4 & 9 of Addendum No. 1 dated 18-06-2018 shall prevail.
52	Section 3, Criteria No. 3.1 and Section 7, FORM-09 Pg. 27 to 28, and 75 to 78 of 104	Criteria no: 3.1 (i) Page No. 28 of 104	The applicant shall demonstrate that it has access to, or has available, liquid assets, lines of credit, and other financial means (independent of any contractual advance payment) sufficient to meet the construction cash flow requirements of Rs.69 (INR Sixty-nine) crore for the subject contract after meeting its cash flow requirements for current contract commitments	Refer Form-09: FIN-1, S.no.H.  For the "proposed specific line of credit", we intend to submit a comfort letter for extending the line of credit for execution of this project from one of our bankers. Request your acceptance of the same.	Provisions of the RFQ Document shall prevail.  It is further clarified that for the 'proposed specific line of credit', a certificate or a letter from the commercial bank for extending the line of credit for execution of the subject contract to the Applicant is acceptable.
53	Section 3, Criteria No. 4.2 Pg. 31 - 32 of 104	Criteria no: 4.2 (i) Page No. 32 of 104	"Similar Work(s)" means project or any combination of project(s) such as construction of 'Road Project' and/or 'Bridge Project' and/ or 'Water supply Project' and/or 'Lift Irrigation project' and/or 'Township project' and/or 'Special Economic zone project' and/ or 'Technology park project' and/or Industrial estate/park project' and/or 'Airport Project' and/ or 'Logistic park project' and/or 'Electrical works comprising of	As per the scope proposed for Seabird Phase II A, all the works as detailed in the tender requirement is covered typically in EPC contracts of power plants. Hence we request you to kindly consider " <b>Power Project</b> " also in the definition of similar Projects.	Provisions of the RFQ Document read along with S. No. 6 of Addendum No. 1 dated 18-06-2018 shall prevail.  Notwithstanding the above, it is clarified that the value of "Similar Work(s)", as defined in Criteria no. 4.2, if available in Power Plant or Steel Plant or Hydro Power Plant Projects or Power



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			procurement, installation and commissioning of power distribution cables and substations'		Transmission & Distribution Project or in any other kind of Projects, shall be considered. In such cases, the Applicant shall submit the cost breakup with details of components comprising Similar Work(s) in such contracts, duly certified by the respective client.
54	Section 3, Criteria No. 4.3 Pg. 33 to 36 of 104	Criteria no: 4.3 ( <b>Key Construction Activity No: 4</b> ) Page No. 35 of 104	<b>Key Construction Activity No.4:</b> Successfully completed electrical work comprising of construction of 33/11 KV substation, Installation of 11 kV DG Sets and transformers, 33/11 kV Switchgear with Complete SCADA system and laying of underground cables of 33 kV / 11 kV in any single project	<p><b>a. Substation:</b> We understand that a contractor who has executed substation of rating higher than 33/11 kV is also qualified. Please confirm.</p> <p><b>b. DG Sets:</b> We request that experience of installation of 415 V or above voltage DG set be accepted. Please confirm.</p> <p><b>c. Switchgear:</b> We understand that installation of 11 kV switchgear is also acceptable for qualification. Please confirm.</p> <p><b>d. Cables:</b> We understand that laying of cables of 11 kV class is also acceptable for qualification. Please confirm.</p> <p><b>e.</b> We request that the bidder be allowed to demonstrate experience of the said QR requirements, in one or more but not exceeding three contracts. Please confirm.</p>	<p>a. Confirmed. Provisions indicated in the RFQ document are minimum requirements however the applicant's experience if superior than the RFQ requirements shall be considered.</p> <p>b. Not acceptable. Provisions of the RFQ Document read along with S. No. 3, 4 &amp; 7 to 13 of Addendum no. 1 dated 18-06-2018 shall prevail.</p> <p>c. The experience of 11kV switchgear in isolation shall not be considered. Provisions of the RFQ Document read along with S. No. 3, 4 &amp; 7 to 13 of Addendum no. 1 dated 18-06-2018 shall prevail.</p> <p>d. Confirmed. Provisions of the RFQ Document read along with S. No. 3, 4 &amp; 7 to 13 of Addendum no. 1 dated 18-06-2018 shall prevail.</p> <p>e. This criterion has been amended. Please refer to S. No. 3, 4&amp;7 to 13 of Addendum no. 1 dated 18-06-2018.</p>
55	Section 2, Sub-clause 2.2.4(a) Pg. 13 of 104	2.2.4 (a) Page No. 13 of 104	Not more than one (01) Specialised Subcontractor shall be considered for one key construction activity described in Criteria No. 4.3 of Section 3: Eligibility and Qualification Criteria.	<p>A specialized sub-contractor does not manufacture all the equipment listed under <b>Key construction activity no.4</b>. He also needs to source the equipment from individual specialized contractors/suppliers.</p> <p>Hence, we request that the bidder be allowed to</p>	The specialised subcontractor can not be proposed only for sourcing of equipment. The criteria is for supply, installation, testing & commissioning as a whole, which can be substantiated by the Applicant or Specialised Subcontractor, if any, on its own.



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				source the equipment such as substations, switchgears, DG sets, cables from individual specialized contractors. Please confirm.	<p>Further, the list of approved manufacturers/ vendors from whom the equipment are to be sourced, shall be provided at Tender stage.</p> <p>This criterion has been amended.</p> <p>Please refer to S. No. 3, 4&amp;7 to 13 of Addendum no. 1 dated 18-06-2018.</p>

