

RFP No.: DA/ST/0579/2020-21/RC/UPS/BATTERIES

04 Jan 21

**MINUTES OF PRE-BID CONFERENCE HELD IN THE 'A'c BLOCK
CONFERENCE HALL AT 1100 HRS ON 23 Dec 2020 FOR RATE CONTRACT
FOR PROCUREMENT OF UPS BATTERIES AT IHQ-MOD (NAVY)**

1. With reference to DOA Tender Enquiry Number **DA/ST/ 0579/20-21/RC/ UPS/ BATTERIES** dated **09 Dec 2020**, Pre-Bid meeting was held at the A-Block Conference Hall, IHQ MoD (Navy), New Delhi on 23 Dec 20 at 1100 Hrs for the above mentioned RFP and following Officer & firms were present at the Pre-bid Conference:-

S.No.	Name of Officers	Designation
(a)	Lt Cdr Sachin Joshi	Lt Cdr (Admin) Stores

S.No.	Name of the Firm	Rep Name
(a)	M/s Digicom Automation	Sh. Pankaj Kumar
(b)	M/s Universal Power Solution	Sh. MP Singh

2. All the firms were informed that as per Para 3 (b) of Part II of RFP has been erroneously mentioned that Rate Contract/ Supply Order of similar item to Govt organisation with consolidated value of the Rate Contract/ supply order note less than Rs 25 Lakhs/ year in any of the last three financial years. Firms may please take note that the value for the same as per **serial 2 of compliance matrix** i.e **Rs 50 Lakhs/ year** in any of the last three financial years.

3. The queries made by vendors and their respective explanation are mentioned below:-

(a) UPS Batteries of 180 AH and 135 AH are generally not available in the market as they are not of standard make.

Clarification are as follows:-

SN as per RFP	UPS Battery Description as per RFP	New UPS Battery after Meeting (Change requirement)	Estimated Annual Consumption
4	12 V 135 AH	12 V 130 AH	20
6	12 V 180 AH	Remove for price bid	Nil
7	12 V 200 AH	12 V 200 AH	40

Format for submission of price bid will be as follows:-

Format for submission of Price Bid (revised)

SN	UPS Battery description	DENO	Estimated Annual consumption	Make/Model	Rate per unit in Rs. (for new batteries)	GST for NEW Batteries	Rate per unit in Rs. for buy back of old batteries	GST For old Buy back Batteries
(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(j)
1	12 V 7 AH	No.	1500					
2	12 V 17 AH	No.	30					
3	12 V 100AH	No.	50					
4	12 V 130 AH	No.	20					
5	12 V 150 AH	No.	20					
6	12 V 200 AH	No.	40					
7	12 V 9AH	No.	30					
8	12 V 12 AH	No.	20					
9	12 V 26 AH	No.	325					
10	12 V 42 AH	No.	325					
11	12 V 65 AH	No.	400					
12	12 V 75 AH	No.	50					

- L1 will be determined as per below calculation:-
L1 firms = (f)-(h)

(b) Make and Model of the batteries is not mentioned in the RFP.

Clarification As per extant government policy make and model can't be specified in the RFP.


(c) Is certificate from OEM to be submitted stating that the firm is their authorised channel partner or dealer?

Clarification Yes, submission of OEM certificate stating that the firm is their authorised dealer/channel partner is **mandatory** and the **OEM Authorisation certificate** should be submitted along with the technical bid. Failure to submit the certificate will lead to rejection of firms bid.

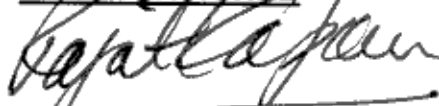
(d) Whether the contract is for 1 year or 3 years?

Clarification Initially the contract will be concluded for one year and will be extendable for further period of two years subject to satisfactory performance of the firm. **However, the firm should work out its cost and submit bid as a three year contract.**

4. All other contents of the tender enquiry remain unchanged.
5. There being no further points the meeting was adjourned.


(Sachin Joshi)
Lt Commander
Lt Cdr (Admin) - Stores

COUNTERSIGNED



(Rajat Kapoor)
Cmde
Cmde (Admin)